MCAS State Ratio Distribution Report for Data Year 2013

Individual Life Cash Value Products - Overall Industry Statistics for Louisiana

Ratio 1: Rep	olacements is	sued to num	ber of policie	es issued.						State Ra	2.71 %
0%	>0-10%	>10-20%	>20-30%	>30-40%	>40-50%	>50-60%	>60-70%	>70-80%	>80-90%	>90-100%	>100%
68	69	19	11	3	5	2	0	0	1	1	1
Ratio 2: Rep	olacements w	here insured	s age >= 65 t	o total replac	ements.					State Ra	tio 17.09 %
0%	>0-10%	>10-20%	>20-30%	>30-40%	>40-50%	>50-60%	>60-70%	>70-80%	>80-90%	>90-100%	>100%
22	17	22	14	7	11	4	5	1	3	5	1
Ratio 3: Pol	icies surrend	ered to polici	ies issued.							State Ra	tio 21.88 %
0%	>0-10%	>10-20%	>20-30%	>30-40%	>40-50%	>50-60%	>60-70%	>70-80%	>80-90%	>90-100%	>100%
9	39	27	19	18	10	2	7	7	2	6	34
Ratio 4: Pol	icies surrend	ered under 1	0 years from	policy issua	nce to total p	olicies surre	ndered.			State Ra	tio 38.11 %
0%	>0-10%	>10-20%	>20-30%	>30-40%	>40-50%	>50-60%	>60-70%	>70-80%	>80-90%	>90-100%	>100%
62	19	20	18	19	17	12	11	16	6	53	0
Ratio 5: Cla	ims paid bey	ond 60 days f	from the date	of due proof	f to claims pa	aid.				State Ra	tio 1.27 %
0%	>0-10%	>10-20%	>20-30%	>30-40%	>40-50%	>50-60%	>60-70%	>70-80%	>80-90%	>90-100%	>100%
174	47	15	6	3	1	1	0	1	1	2	0
Ratio 6: Cla	ims denied, r	esisted, or co	ompromised	to claims clo	sed.					State Ra	tio 0.38 %
0%	>0-10%	>10-20%	>20-30%	>30-40%	>40-50%	>50-60%	>60-70%	>70-80%	>80-90%	>90-100%	>100%
199	42	6	2	1	1	0	0	0	0	1	0
Ratio 7: Cor	mplaints rece	ived from co	nsumers per	1,000 policie	s in force.					State Ra	tio 0.09
0	>0-0.25	>0.25-0.50	>0.50-0.75	>0.75-1.0	>1.0-2.0	>2.0-3.0	>3.0-4.0	>4.0-5.0	>5.0-6.0	>6.0-7.0	>7.0
194	25	20	11	6	9	3	2	0	2	1	2

CAUTION: MARKET CONDUCT ANNUAL STATEMENT (MCAS) DATA MUST NOT BE USED FOR FINAL ANALYSIS UNTIL 60 DAYS AFTER THE FILING DUE DATE. PRIOR TO 60 DAYS FROM THE FILING DUE DATE, MCAS DATA SHOULD BE CONSIDERED UNAUDITED BY THE STATE DEPARTMENT OF INSURANCE OR THE NAIC.

MCAS State Ratio Distribution Report for Data Year 2013

Individual Life Non-Cash Value Products - Overall Industry Statistics for Louisiana

Ratio 1: Rep	lacements is	sued to num	ber of policie	es issued.						State Ra	7.85 %
0%	>0-10%	>10-20%	>20-30%	>30-40%	>40-50%	>50-60%	>60-70%	>70-80%	>80-90%	>90-100%	>100%
46	26	21	17	4	2	2	0	0	0	0	1
Ratio 5: Claims paid beyond 60 days from the date of due proof to claims paid.									State Ratio 1.83 %		
0%	>0-10%	>10-20%	>20-30%	>30-40%	>40-50%	>50-60%	>60-70%	>70-80%	>80-90%	>90-100%	>100%
119	7	6	2	2	0	0	0	1	0	3	0
Ratio 6: Claims denied, resisted, or compromised to claims closed.									State Ratio 2.67 %		
0%	>0-10%	>10-20%	>20-30%	>30-40%	>40-50%	>50-60%	>60-70%	>70-80%	>80-90%	>90-100%	>100%
121	11	4	1	3	0	0	0	0	0	0	0
Ratio 7: Complaints received from consumers per 1,000 policies in force.									State Ratio 0.22		
0	>0-0.25	>0.25-0.50	>0.50-0.75	>0.75-1.0	>1.0-2.0	>2.0-3.0	>3.0-4.0	>4.0-5.0	>5.0-6.0	>6.0-7.0	>7.0
193	11	8	4	2	6	0	1	1	0	1	0

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