## ANNUAL REPORT: LIFE INSURANCE EXAM CALENDAR YEAR 2013

This report was prepared according to the provisions of §1545, Louisiana Revised Statutes to provide statistics on first-time test takers of the 1401 LA Life Insurance Exam for Calendar Year 2013.

Submitted January 10, 2014

## OVERVIEW

For the purpose of aiding the Louisiana Department of Insurance in ensuring that the Louisiana Life Insurance Exam is fair and of high quality, this report was prepared according to the provisions of §1545, Louisiana Revised Statutes, and will be published annually using data from the contracted testing vendor.

## §1545. Examination

I. (1) The commissioner of insurance shall prepare, publicly announce, and publish a report that summarizes statistical information relating to life insurance agent examinations administered during the preceding calendar year. Each report shall include the following information for all examinees combined and separately by gender, race or ethnicity, race or ethnicity within gender, education level, and native language:
(a) The total number of examinees.
(b) The percentage and number of examinees who passed the examination.
(c) Standard deviation of scaled scores on the examination.
(2) The commissioner of insurance shall prepare and make available upon request a report of summary statistical information relating to each life insurance test form administered during the preceding calendar year. The report shall show, for each test form, for all examinees combined and separately for African-American examinees, American Indian examinees, Hispanic examinees, white examinees, and other examinees, the correct-answer rate and correlations.
(3) The reports referred to in Paragraphs (1) and (2) of this Subsection shall be published no later than May first of the current year.

## SCOPE OF WORK

This report provides summary statistics by demographic categories of first-time candidates taking the LA Life Insurance Exam during the period of January 1, 2013 through December 31, 2013. The report also includes summary scaled score statistics by candidate demographic categories for the LA Life Insurance Exam administered from January 1, 2013 through December 31, 2013.

Candidate demographic information was voluntarily self-reported through a survey administered by the testing vendor, Prometric, at the time the candidates took the exams. The exams were administered using an IRT LOFT model that creates a unique form for each candidate that is equivalent in content and difficulty to all the other candidates' forms in that administration year.

Performance data from first-time test takers is generally more stable, so data from repeat test takers is not included in this report.

## Results

Table 1: First-Time Test Takers by Gender and Fail/Pass Status

| Gender | Fail | Pass | Total | \% of Total |
| :--- | :---: | :---: | :---: | :---: |
| Male | 174 | 240 | 414 | $41.4 \%$ |
| \% Male | $42.0 \%$ | $58.0 \%$ | $100.0 \%$ |  |
| \% Fail or Pass | $36.1 \%$ | $46.2 \%$ |  |  |
| Female | 302 | 275 | 577 | $57.6 \%$ |
| \% Female | $52.3 \%$ | $47.7 \%$ | $100.0 \%$ |  |
| \% Fail or Pass | $62.7 \%$ | $53.0 \%$ |  |  |
| Choose not to respond | 6 | 4 | 10 | $1.0 \%$ |
| \% Choose not to respond | $60.0 \%$ | $40.0 \%$ | $100.0 \%$ |  |
| \% Fail or Pass | $1.2 \%$ | $0.8 \%$ |  |  |
| Total | 482 | 519 | 1001 | $100.0 \%$ |
| \% Fail or Pass | $100.0 \%$ | $100.0 \%$ |  |  |
| \% of Total | $48.2 \%$ | $51.8 \%$ | $100.0 \%$ |  |

Table 2: First-Time Test Takers by Ethnicity and Fail/Pass Status

| Ethnicity | Fail | Pass | Total | \% of Total |
| :--- | :---: | :---: | :---: | :---: |
| Asian American/Pacific Islander | 30 | 18 | 48 | $4.8 \%$ |
| \% Asian American/Pacific Islander | $62.5 \%$ | $37.5 \%$ | $100.0 \%$ |  |
| \% Fail or Pass | $6.2 \%$ | $3.5 \%$ |  |  |
| Black/African American | 279 | 168 | 447 | $44.7 \%$ |
| \% Black/African American | $62.4 \%$ | $37.6 \%$ | $100.0 \%$ |  |
| \% Fail or Pass | $57.9 \%$ | $32.4 \%$ |  |  |
| Hispanic/Latin American | 7 | 10 | 17 | $1.7 \%$ |
| \% Hispanic/Latin American | $41.2 \%$ | $58.8 \%$ | $100.0 \%$ |  |
| \% Fail or Pass | $1.5 \%$ | $1.9 \%$ |  |  |
| Native American | 2 | 1 | 3 | $0.3 \%$ |
| \% Native American | $66.7 \%$ | $33.3 \%$ | $100.0 \%$ |  |
| \% Fail or Pass | $0.4 \%$ | $0.2 \%$ |  |  |
| Caucasian/White (non-Hispanic) | 128 | 292 | 420 | $42.0 \%$ |
| \% Caucasian/White (non-Hispanic) | $30.5 \%$ | $69.5 \%$ | $100.0 \%$ |  |
| \% Fail or Pass | $26.6 \%$ | $56.3 \%$ |  |  |
| Other | 13 | 7 | 20 | $2.0 \%$ |
| \% Other | $65.0 \%$ | $35.0 \%$ | $100.0 \%$ |  |
| \% Fail or Pass | $2.7 \%$ | $1.3 \%$ |  |  |
| Choose not to respond | 23 | 23 | 46 | $4.6 \%$ |
| \% Choose not to respond | $50.0 \%$ | $50.0 \%$ | $100.0 \%$ |  |
| \% Fail or Pass | $4.8 \%$ | $4.4 \%$ |  |  |
| Total | 482 | 519 | 1001 | $100.0 \%$ |
| \% Fail or Pass | $100.0 \%$ | $100.0 \%$ |  |  |
| \% of Total | $48.2 \%$ | $51.8 \%$ | $100.0 \%$ |  |

Table 3: First-Time Test Takers by Fail/Pass Status, Ethnicity, and Gender

| Fail | Gender |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Choose not |  |  |  |
| Ethnicity | Male | Female | to respond <br> total |  |
| Asian American/Pacific Islander | 17 | 13 | 0 | 30 |
| \% Asian American/Pacific Islanders Who Failed | $6.1 \%$ | $4.7 \%$ | $0.0 \%$ | $100.0 \%$ |
| \% Gender group Who Failed | $9.8 \%$ | $4.3 \%$ | $0.0 \%$ |  |
| Black/African American | 94 | 184 | 1 | 279 |
| \% Black/African Americans Who Failed | $33.7 \%$ | $65.9 \%$ | $0.4 \%$ | $100.0 \%$ |
| \% Gender group Who Failed | $54.0 \%$ | $60.9 \%$ | $16.7 \%$ |  |
| Hispanic/Latin American | 2 | 5 | 0 | 7 |
| \% Hispanic/Latin Americans Who Failed | $28.6 \%$ | $71.4 \%$ | $0.0 \%$ | $100.0 \%$ |
| \% Gender group Who Failed | $1.1 \%$ | $1.7 \%$ | $0.0 \%$ |  |
| Native American | 0 | 2 | 0 | 2 |
| \% Native Americans Who Failed | $0.0 \%$ | $100.0 \%$ | $0.0 \%$ | $100.0 \%$ |
| \% Gender group Who Failed | $0.0 \%$ | $0.7 \%$ | $0.0 \%$ |  |
| Caucasian/White (non-Hispanic) | 48 | 80 | 0 | 128 |
| \% Caucasian/Whites (non-Hispanic) Who Failed | $37.5 \%$ | $62.5 \%$ | $0.0 \%$ | $100.0 \%$ |
| \% Gender group Who Failed | $27.6 \%$ | $26.5 \%$ | $0.0 \%$ |  |
| Other | 7 | 6 | 0 | 13 |
| \% Others Who Failed | $53.8 \%$ | $46.2 \%$ | $0.0 \%$ | $100.0 \%$ |
| \% Gender group Who Failed | $4.0 \%$ | $2.0 \%$ | $0.0 \%$ |  |
| Choose not to respond | 6 | 12 | 5 | 23 |
| \% Choose not to respond Who Failed | $26.1 \%$ | $52.2 \%$ | $21.7 \%$ | $100.0 \%$ |
| \% Gender group Who Failed | $3.4 \%$ | $4.0 \%$ | $83.3 \%$ |  |
| Total | 174 | 302 | 6 | 482 |


| Pass | Gender |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  | Choose not |  |
| Ethnicity | Male | Female | to respond | Total |
| Asian American/Pacific Islander | 9 | 9 | 0 | 18 |
| \% Asian American/Pacific Islanders Who Passed | $50.0 \%$ | $50.0 \%$ | $0.0 \%$ | $100.0 \%$ |
| \% Gender group Who Passed | $3.8 \%$ | $3.3 \%$ | $0.0 \%$ |  |
| Black/African American | 61 | 107 | 0 | 168 |
| \% Black/African Americans Who Passed | $36.3 \%$ | $63.7 \%$ | $0.0 \%$ | $100.0 \%$ |
| \% Gender group Who Passed | $25.4 \%$ | $38.9 \%$ | $0.0 \%$ |  |
| Hispanic/Latin American | 6 | 4 | 0 | 10 |
| \% Hispanic/Latin Americans Who Passed | $60.0 \%$ | $40.0 \%$ | $0.0 \%$ | $100.0 \%$ |
| \% Gender group Who Passed | $2.5 \%$ | $1.5 \%$ | $0.0 \%$ |  |
| Native American | 0 | 1 | 0 | 1 |
| \% Native Americans Who Passed | $0.0 \%$ | $100.0 \%$ | $0.0 \%$ | $100.0 \%$ |
| \% Gender group Who Passed | $0.0 \%$ | $0.4 \%$ | $0.0 \%$ |  |
| Caucasian/White (non-Hispanic) | 153 | 139 | 0 | 292 |
| \% Caucasian/Whites (non-Hispanic) Who Passed | $52.4 \%$ | $47.6 \%$ | $0.0 \%$ | $100.0 \%$ |
| \% Gender group Who Passed | $63.8 \%$ | $50.5 \%$ | $0.0 \%$ |  |
| Other | 2 | 5 | 0 | 7 |
| \% Others Who Passed | $28.6 \%$ | $71.4 \%$ | $0.0 \%$ | $100.0 \%$ |
| \% Males or Females Who Passed | $0.8 \%$ | $1.8 \%$ | $0.0 \%$ |  |
| Choose not to respond | 9 | 10 | 4 | 23 |
| \% Choose not to respond Who Passed | $39.1 \%$ | $43.5 \%$ | $17.4 \%$ | $100.0 \%$ |
| \% Gender group Who Passed | $3.8 \%$ | $3.6 \%$ | $100.0 \%$ |  |
| Total | 240 | 275 | 4 | 519 |

Table 4: First-Time Test Takers by Highest Level of Education and Fail/Pass Status

| Highest Level of Education | Fail | Pass | Total | \% of Total |
| :--- | :---: | :---: | :---: | :---: |
| Did Not Finish High School | 21 | 4 | 25 | $2.5 \%$ |
| \% of this Educ. Level | $84.0 \%$ | $16.0 \%$ | $100.0 \%$ |  |
| \% of Fail or Pass | $4.4 \%$ | $0.8 \%$ |  |  |
| High School Diploma or Equivalent | 239 | 174 | 413 | $41.3 \%$ |
| \% of this Educ. Level | $57.9 \%$ | $42.1 \%$ | $100.0 \%$ |  |
| \% of Fail or Pass | $49.6 \%$ | $33.5 \%$ |  |  |
| Two-Year College Degree (Associate Degree) | 79 | 67 | 146 | $14.6 \%$ |
| \% of this Educ. Level | $54.1 \%$ | $45.9 \%$ | $100.0 \%$ |  |
| \% of Fail or Pass | $16.4 \%$ | $12.9 \%$ |  |  |
| Four-Year College Degree (Bachelor's Degree) | 89 | 190 | 279 | $27.9 \%$ |
| \% of this Educ. Level | $31.9 \%$ | $68.1 \%$ | $100.0 \%$ |  |
| \% of Fail or Pass | $18.5 \%$ | $36.6 \%$ |  |  |
| Advanced Degree (Master's Degree or Doctorate) | 30 | 63 | 93 | $9.3 \%$ |
| \% of this Educ. Level | $32.3 \%$ | $67.7 \%$ | $100.0 \%$ |  |
| $\quad$ \% of Fail or Pass | $6.2 \%$ | $12.1 \%$ |  |  |
| Choose not to respond Educational Level | 24 | 21 | 45 | $4.5 \%$ |
| \% Choose not to respond Educ. Level | $53.3 \%$ | $46.7 \%$ | $100.0 \%$ |  |
| \% of Fail or Pass | $5.0 \%$ | $4.0 \%$ |  |  |
| Total | 482 | 519 | 1001 | $100.00 \%$ |

Table 5: First-Time Test Takers by Primary Language and Fail/Pass Status

| Primary Language | Fail | Pass | Total | \% of Total |
| :--- | :---: | :---: | :---: | :---: |
| English | 453 | 499 | 952 | $95.1 \%$ |
| \% of English Lang. | $47.6 \%$ | $52.4 \%$ | $100.0 \%$ |  |
| \% of Fail or Pass | $94.0 \%$ | $96.1 \%$ |  |  |
| Spanish | 2 | 2 | 4 | $0.4 \%$ |
| \% of Spanish Lang. | $50.0 \%$ | $50.0 \%$ | $100.0 \%$ |  |
| \% of Fail or Pass | $0.4 \%$ | $0.4 \%$ |  |  |
| Vietnamese | 13 | 7 | 20 | $2.0 \%$ |
| \% of Vietnamese Lang. | $65.0 \%$ | $35.0 \%$ | $100.0 \%$ |  |
| \% of Fail or Pass | $2.7 \%$ | $1.3 \%$ |  |  |
| Other | 9 | 8 | 17 | $1.7 \%$ |
| \% of Other Lang. | $52.9 \%$ | $47.1 \%$ | $100.0 \%$ |  |
| \% of Fail or Pass | $1.9 \%$ | $1.5 \%$ |  |  |
| Choose not to respond | 5 | 3 | 8 | $0.8 \%$ |
| \% of Choose not to respond | $62.5 \%$ | $37.5 \%$ | $100.0 \%$ |  |
| \% of Fail or Pass | $1.0 \%$ | $0.6 \%$ |  |  |
| Total | 482 | 519 | 1001 | $100.00 \%$ |

Table 6: Standard Deviation of Scaled Scores by Gender and Fail/Pass Status

| Gender | Fail | Pass | Total |
| :--- | :---: | :---: | :---: |
| Male | 10.66 | 5.85 | 13.72 |
| Female | 10.55 | 5.97 | 14.63 |
| Choose not to respond | 12.18 | 7.12 | 17.14 |
| Total | 10.63 | 5.92 | 14.38 |

Table 7: Standard Deviation of Scaled Scores by Ethnicity and Fail/Pass Status

| Ethnicity | Fail | Pass | Total |
| :--- | :---: | :---: | :---: |
| Asian American/Pacific Islander | 11.14 | 6.1 | 14.83 |
| Black/African American | 10.90 | 5.63 | 14.65 |
| Hispanic/Latin American | 12.71 | 6.04 | 13.60 |
| Native American | 2.83 | N.A. | 11.15 |
| Caucasian/White (non-Hispanic) | 9.69 | 5.99 | 12.25 |
| Other | 7.81 | 6.43 | 12.62 |
| Choose not to respond | 11.51 | 6.15 | 15.64 |
| Total | 10.63 | 5.92 | 14.38 |

Table 8: Standard Deviation of Scaled Scores by Fail/Pass Status, Ethnicity, and Gender

| Fail | Male | Female | Choose not <br> to respond | Total |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Asian American/Pacific Islander | 9.62 | 12.69 | N.A. | 11.14 |  |  |  |  |
| Black/African American | 10.94 | 10.86 | N.A. | 10.90 |  |  |  |  |
| Hispanic/Latin American | 0.71 | 12.51 | N.A. | 12.71 |  |  |  |  |
| Native American | N.A. | 2.83 | N.A. | 2.83 |  |  |  |  |
| Caucasian/White (non-Hispanic) | 10.79 | 9.03 | N.A. | 9.69 |  |  |  |  |
| Other | 6.43 | 9.35 | N.A. | 7.81 |  |  |  |  |
| Choose not to respond | 12.63 | 10.76 | 12.90 | 11.51 |  |  |  |  |
| Total | 10.66 | 10.55 | 12.18 | 10.63 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | Choose not |  |
| Pass | Male | Female | to respond | Total |  |  |  |  |
| Asian American/Pacific Islander | 5.05 | 7.26 | N.A. | 6.10 |  |  |  |  |
| Black/African American | 5.46 | 5.74 | N.A. | 5.63 |  |  |  |  |
| Hispanic/Latin American | 5.54 | 7.30 | N.A. | 6.04 |  |  |  |  |
| Native American | N.A. | N.A. | N.A. | N.A. |  |  |  |  |
| Caucasian/White (non-Hispanic) | 5.98 | 6.01 | N.A. | 5.99 |  |  |  |  |
| Other | 1.41 | 6.30 | N.A. | 6.43 |  |  |  |  |
| Choose not to respond | 6.53 | 6.11 | 7.12 | 6.15 |  |  |  |  |
| Total | 5.85 | 5.97 | 7.12 | 5.92 |  |  |  |  |

Table 9: Standard Deviation of Scaled Scores by Education Level and Fail/Pass Status

| Education Level | Fail | Pass | Total |
| :--- | :---: | :---: | :---: |
| < H.S. Diploma | 11.15 | 2.58 | 14.33 |
| H.S. Diploma or Equivalent | 10.92 | 5.58 | 14.58 |
| 2-Yr. Degree | 9.56 | 6.02 | 14.12 |
| 4-Yr. Degree | 7.92 | 5.80 | 11.18 |
| Advanced Degree | 9.31 | 6.04 | 12.08 |
| Choose not to respond | 12.13 | 5.86 | 15.24 |
| Total | 10.63 | 5.92 | 14.38 |

Table 10: Standard Deviation of Scaled Scores by Primary Language and Fail/Pass Status

| Primary Language | Fail | Pass | Total |
| :--- | :---: | :---: | :---: |
| English | 10.50 | 5.92 | 14.27 |
| Spanish | 12.73 | 11.31 | 15.61 |
| Vietnamese | 11.88 | 5.18 | 15.87 |
| Other | 13.94 | 6.75 | 17.08 |
| Choose not to respond | 14.48 | 6.81 | 16.26 |
| Total | 10.63 | 5.92 | 14.38 |

