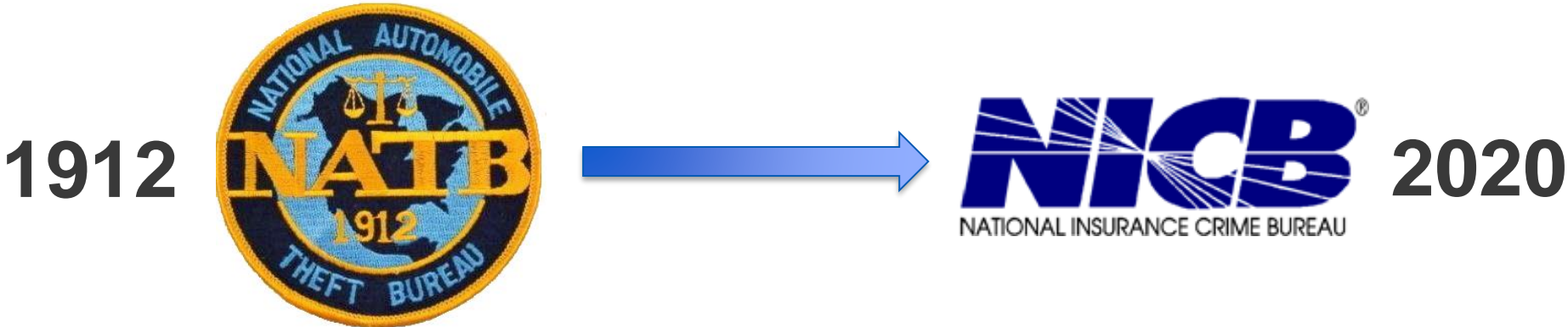


LATIFPA Conference

Fred Lohmann

Director – Field Operations – Southwest Region

Who is NICB?



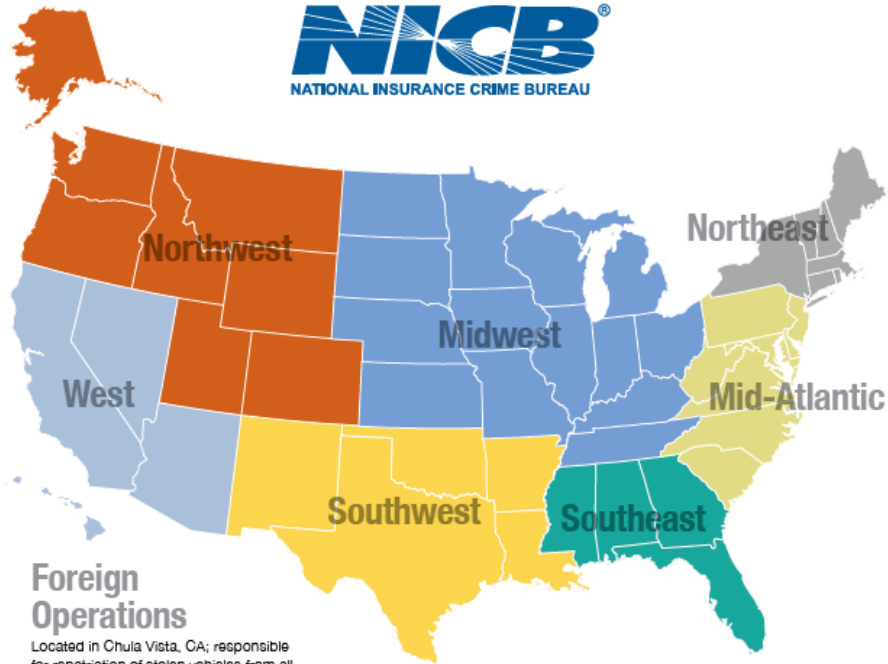
NICB History

- ❑ 1912 – National Auto Theft Bureau (NATB)
 - Not-for-profit which managed vehicle theft investigations and developed vehicle theft databases for use by the insurance industry
- ❑ 1992 – Insurance Crime Prevention Institute (ICPI)
 - Not-for-profit which investigated insurance fraud
- ❑ Merged to form the National Insurance Crime Bureau (NICB)
- ❑ Headquarters – Des Plaines, IL
- ❑ 250 Field Agents and Analysts cover the United States and Mexico
- ❑ Includes more than 1,300 Member Companies

NICB History

- ❑ Most agents – retired law enforcement or military
- ❑ We serve law enforcement and the insurance industry
- ❑ Investigative focus: multi-claim, multi-carrier investigations of major criminal activity including auto theft, heavy equipment theft, cargo theft, staged accident rings, medical fraud
- ❑ Liaison between law enforcement and the insurance industry to facilitate faster and more effective criminal investigations and prosecutions

NICB Field Offices



Foreign Operations

Located in Chula Vista, CA; responsible for repatriation of stolen vehicles from all countries outside the U.S. border.

MIDWEST | Chicago, IL
Steven Hall
shall@nicb.org

NORTHWEST | Seattle, WA
Dana MacDonald
dmacdonald@nicb.org

SOUTHWEST | Dallas, TX
Fred Lohmann
flohmann@nicb.org

SOUTHEAST | Tampa, FL
Dennis Russo
drusso@nicb.org

MID-ATLANTIC | Washington, DC
William Woolf
wwoolf@nicb.org

NORTHEAST | New York, NY
Kevin Gallagher
kgallagher@nicb.org

WEST | Los Angeles, CA
Bob Jones
bjones@nicb.org
Tom Downey
tdowney@nicb.org

FOREIGN OPERATIONS | Chula Vista, CA
Tom Downey
tdowney@nicb.org

NICB HEADQUARTERS | Chicago, IL
James Schweitzer
Senior Vice President & Chief Operating Officer
jschweitzer@nicb.org

Mary Aftanas-Baumann
Director of Property,
Casualty and Commercial Operations
maftanas@nicb.org

Darrell Russell
Director of Vehicle Operations
drussell@nicb.org

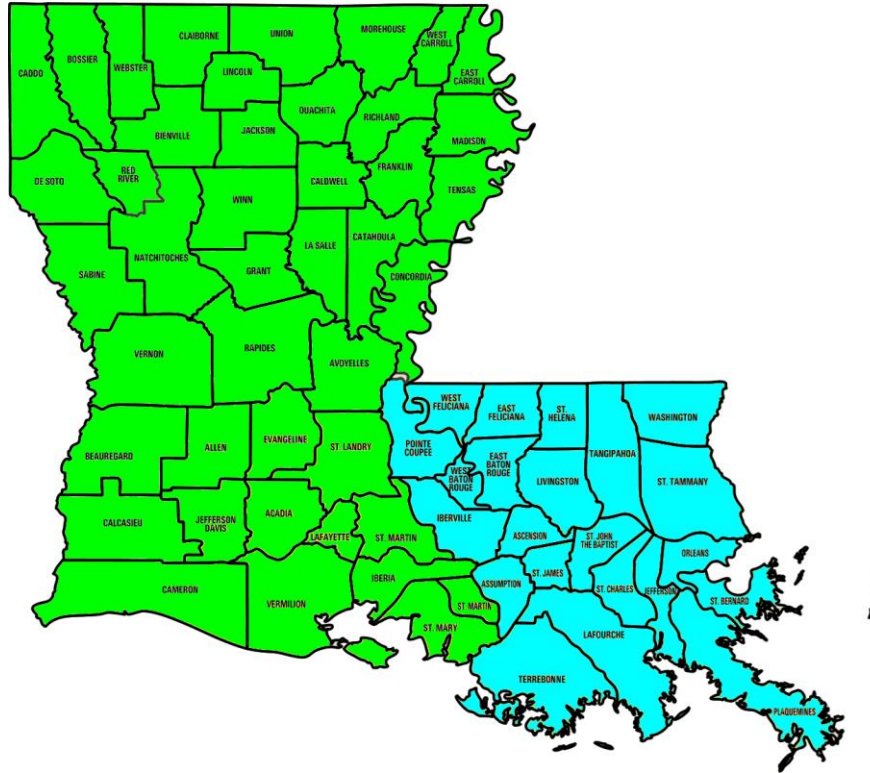
Southwest Region



SOUTHWEST REGION




NICB Vehicle and P&C Personnel in Louisiana

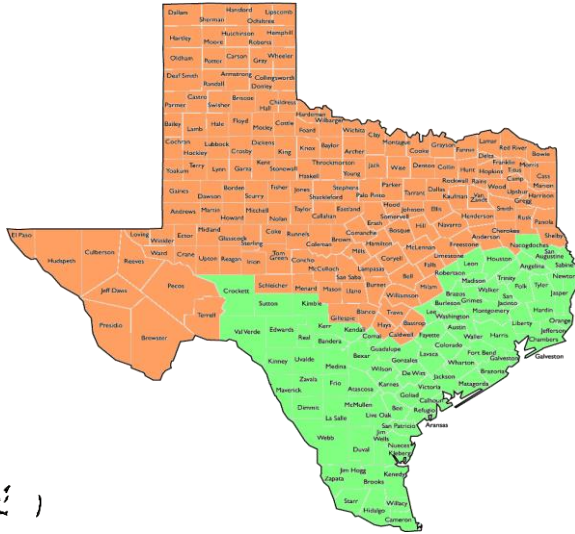
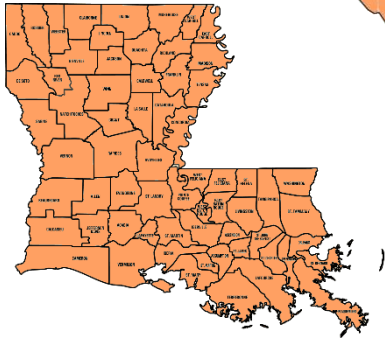
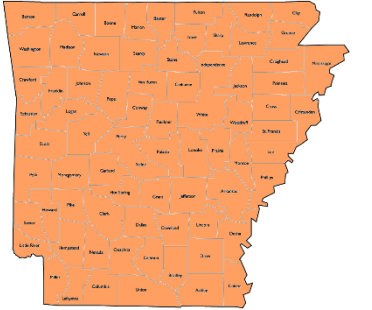


 **Ted Raley**

 **Allen Applewhite**

 **Greg Rudell – Medical Only**

Investigative Specialist Assignments – SW Region

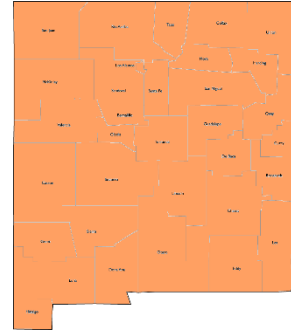


Shirley Slider

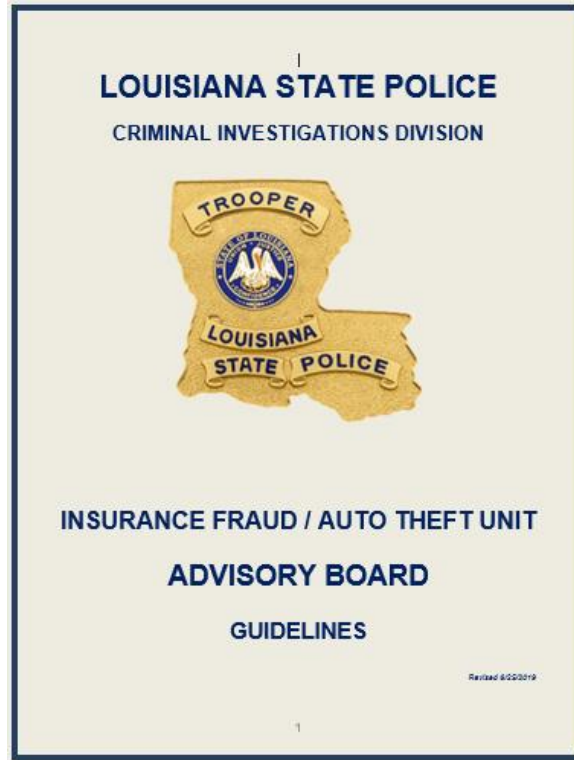
- * NICB Agents
- * Law Enforcement in AR, NM, OK, TX, but NOT in LA
- * SIU in AR, LA, NM, OK NOT in TX

John Oswald

- * NICB Agents
- * Law Enforcement TX
- * All SIU in Texas



LSP Advisory Board



LATIFPA

- ❑ LPR Projects – 12
- ❑ Bait Vehicle Projects – 3



NICB Investigations

- ❑ Insurance Company Fraud Referrals
 - Must submit questionable claim referrals to NICB and state fraud bureaus after detecting suspected fraud
 - Alleged insurance fraud cases are investigated and presented to law enforcement and prosecutors for possible prosecution
 - Law Enforcement Requests for assistance

NICB Analytical Support

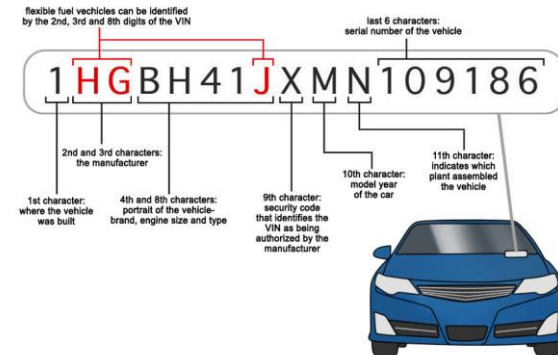
- ❑ 800.447.6282 – 24/7 assistance
- ❑ Trend reports (Hot Wheels, Hot Spots)
- ❑ Manufacturer liaison
- ❑ SVIN locations
- ❑ Cross-reference parts (airbags, radios, engines)
- ❑ Factory key purchases / replacement keys (key read examinations)
- ❑ NICB interest information
- ❑ Export data
- ❑ NICB Hotline

Assistance to Law Enforcement

- ❑ Identification of altered stolen or burns
- ❑ Videos of border crossings
- ❑ Secondary number locations
- ❑ Alternate sources of identification (i.e., airbags)
- ❑ Shipping records, manufacturer contact, plants
- ❑ ISO access (vehicle claims data, claims history, partial VIN, SVIN, NCIC mirror image, purge files)

SVIN – Secret VIN Database

- ❑ Controlled Access to Qualified Law Enforcement Personnel
- ❑ Must Be Qualified Vehicle Theft Investigators
- ❑ Case Law – Law Enforcement Sensitive Information



Assistance to Law Enforcement

- ❑ ISO access to qualified law enforcement – Insurance claim data
- ❑ NICB data within ISO:
 - ❑ Theft recovery
 - ❑ Salvage
 - ❑ Manufactures' shipping, assembly records **(SVIN) Must be approved by NICB**
 - ❑ NCIC mirror image of active, inactive and purge files
 - ❑ Export records
 - ❑ CPIC & OCRA (Canada & Mexico stolen hits)
 - ❑ Impound
 - ❑ Rental Fleet
 - ❑ License Plate Readers

Assistance to Law Enforcement

- ❑ Provide assistance with bait vehicles, pre-text insurance policies, undercover operations and equipment purchases for law enforcement use
- ❑ Via our Foreign Operations Office, provide assistance with international vehicle location, recovery and repatriation services for stolen vehicles and serve as liaison with foreign governments

Assistance to Law Enforcement

- Assist with the investigation, identification and recovery of:
 - Heavy equipment thefts
 - Cargo thefts
 - Commercial vehicle thefts
 - Burned vehicles / arson-for-profit rings
 - Marine thefts

Car-Jacking – Affidavits – Interstate Commerce



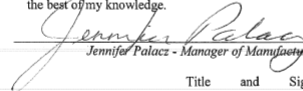
State of Illinois)
) SS.
County of Cook)

AFFIDAVIT

Jennifer Palacz, being first duly sworn on oath, deposes and says:

1. That she is the Manager of Manufacturer Information Group, responsible for the Vehicle Manufacturers shipping and assembly records for the National Insurance Crime Bureau (NICB), an Illinois Not For Profit Corporation, which maintains its principle place of business at 1111 E. Touhy Ave., Suite 400, Des Plaines, IL;
2. That in its regular course of business, NICB maintains certain shipping and assembly records from Ford Motor Company, Dearborn, MI and that;
3. These records reflect a 2009 Ford Focus with Vehicle Identification Number 1FAHP35N99W167784 was assembled as a new vehicle at the Wayne Michigan Assembly Plant and was shipped on 10/24/2008 to dealer Randall Noe Ford, 1608 W. Moore, Terrell, TX, 75160.

I declare under penalty of perjury that the foregoing is true and correct to the best of my knowledge.



Jennifer Palacz - Manager of Manufacturer Information Group
Title and Signature

Date: 3/20/14

1111 E Touhy Ave, Suite 400 Des Plaines, IL
Address City & State



Subscribe to and sworn to before me this
20 day of March A.D. 2014

Notary Public 

1111 E. Touhy Avenue, Suite 400
Des Plaines, IL 60018-5803

Phone: 847.544.7000 800.447.6282
Fax: 847.544.7100 www.nicb.org

Special Operations Funding

- ❑ Law Enforcement Operations – Nexus Insurance Crime
- ❑ Medical Fraud, Staged Accidents, Vehicle, Cargo, Heavy Equipment, Marine Vessel, Aircraft Thefts
- ❑ Commercial, Residential Burglary & Theft Losses
- ❑ Life Insurance
- ❑ Store Front UC Operations Targeting Property Crime
- ❑ Bait Vehicle Programs – Vehicle Theft – Burglary Motor Vehicle

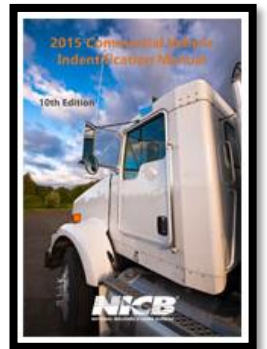
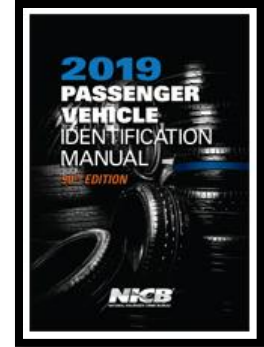
NICB Manuals

❑ Manuals:

- Passenger VIN manuals
- Commercial vehicle manuals

❑ Publications:

- Cargo Theft Pocket Investigation Guide for Law Enforcement
- Fire Pocket Investigation Guide for Law Enforcement
- Staged Accident Pocket Investigation Guide for Law Enforcement
- Vehicle Theft / Fraud Pocket Investigation Guide for Law Enforcement



Learning & Development Resources

- ❑ Law Enforcement and Insurance Industry
 - Vehicle Theft & Identification
 - Auto Theft Schools
 - Police Academies
 - IAATI, TAVTI, IAMI
 - VIN and identification manuals
 - [NICBTraining.org](https://www.nicb.org/training) (online insurance fraud training for law enforcement)

Learning & Development Resources

- ❑ Fraud Academy 2020
 - June 8-10, 2020
 - New Orleans, LA
 - The Jung Hotel & Residences
 - <https://www.nicbfraudacademy.org/home>



NICB FRAUD ACADEMY
EDUCATION TO REVEAL THE TRUE FACE OF FRAUD

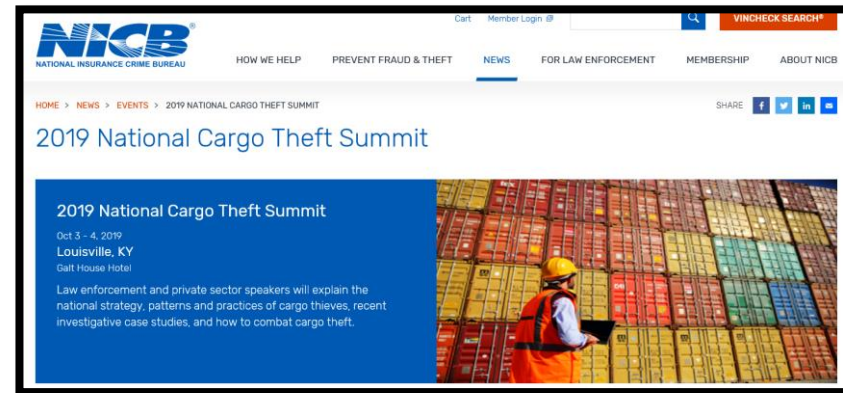
NEW ORLEANS, LA • JUNE 8–10, 2020

Learning & Development Resources

- ❑ Vehicle Finance Fraud Conference – Emerging Threat – Vehicle Theft
- ❑ NICB 3-Day Basic Auto Theft Courses – Throughout the Region
- ❑ Cargo Theft Conferences – National & Texas – Annual Events
- ❑ Heavy Equipment Identification and Theft Investigation Training
- ❑ Special Agent and Regional Training Director Delivered Learning Content
- ❑ NICTA – On-Line Learning Content

Cargo Theft – NICB National Initiative

- ❑ National Cargo Theft Summit
- ❑ National Cargo Theft & Prevention Task Force



10th Annual Texas Cargo Theft Summit

TEXAS-CARGO-SUMMIT-TRAINING-AGENDA

MARCH-3-4,-2020

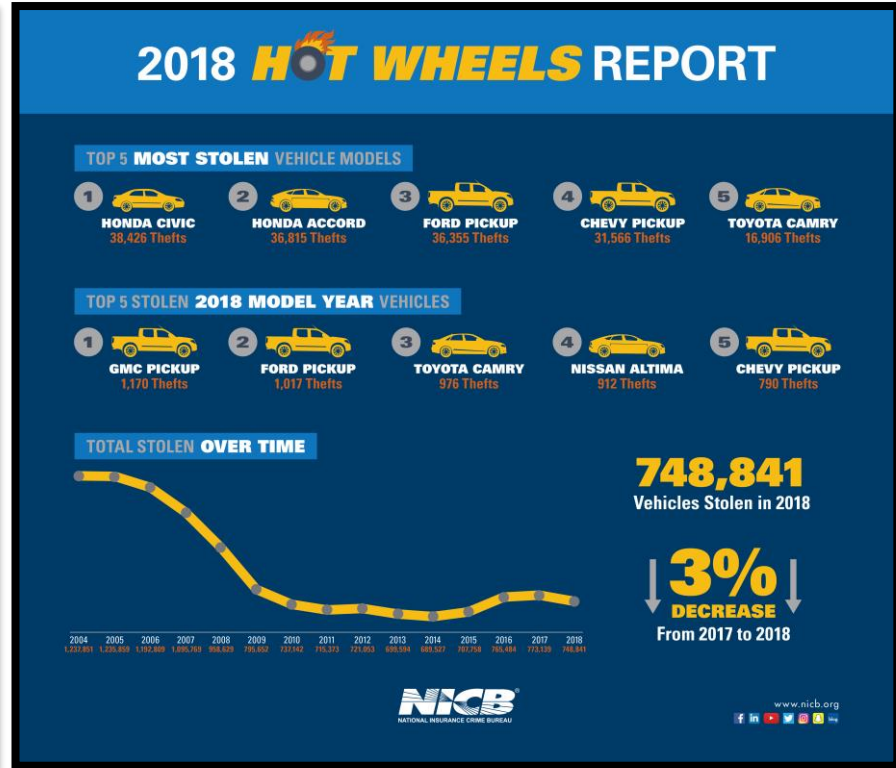
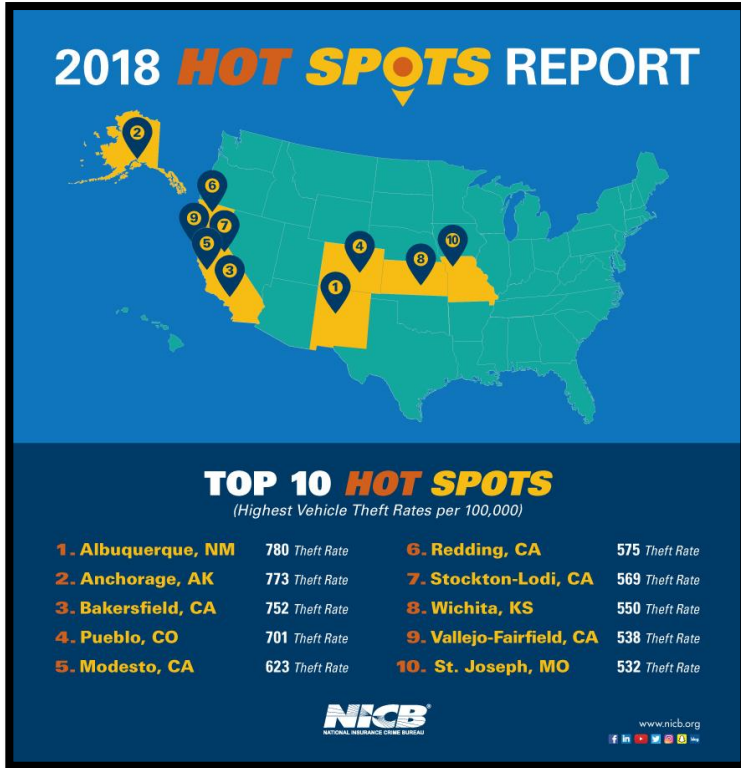


BNSF-Headquarters...||...3000-Lou-Menk-Drive...||...Fort-Worth,-TX-76131

Cargo Theft – Working Together = Success

- ❑ U.S. Attorney's Office for the Southern District of Indiana reported that a cargo theft ring was busted as a result of a **multi-year investigation**. A twenty-three count indictment was issued charging eight individuals in an organized scheme to steal tens of millions of dollars in merchandise from shipments of cargo moving through the state of Indiana and elsewhere.
- ❑ The joint investigation included the involvement of the Federal Bureau of Investigation, the Kentucky State Police, Louisville, Ky., Metropolitan Police Department, Wythe County, Va., Sheriff's Department, Indiana State Police, Illinois State Police, Virginia State Police, Georgia Bureau of Investigation, Fayette County, Ohio Sheriff's Department, Oklahoma City, Okla., Police Department, and the Tennessee Highway Patrol, as well as CargoNet and the **National Insurance Crime Bureau**.

Hot Spot – Hot Wheels – Annual Reports



Hot Spot – Annual Report – Louisiana



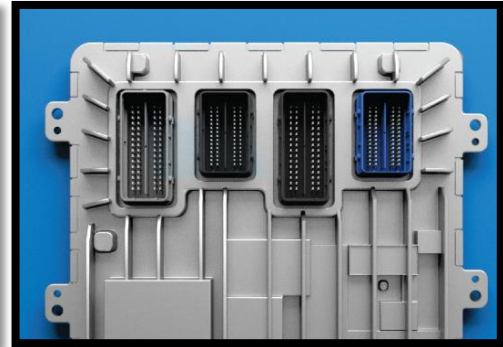
2018 Rank	MSA	MSA Name	2018 Thefts	2018 Rate
52	35380	New Orleans-Metairie, LA Metropolitan Statistical Area	4,677	368.15
54	29340	Lake Charles, LA Metropolitan Statistical Area	764	363.67

Hot Wheels – Annual Report – Louisiana

Make	Model
1. FORD	Pickup (full size)
2. CHEVROLET	Pickup (full size)
3. HONDA	Accord
4. NISSAN	Altima
5. TOYOTA	Camry
6. GMC	Pickup (full size)
7. DODGE	Pickup (full size)
8. CHEVROLET	Impala
9. TOYOTA	Corolla
10. HONDA	Civic

Emerging Threats

- ❑ ECM Thefts – GM – Chevrolet
- ❑ Working with GM Auto Security Engineers
- ❑ NICB produced training video for LE use only



BERLA

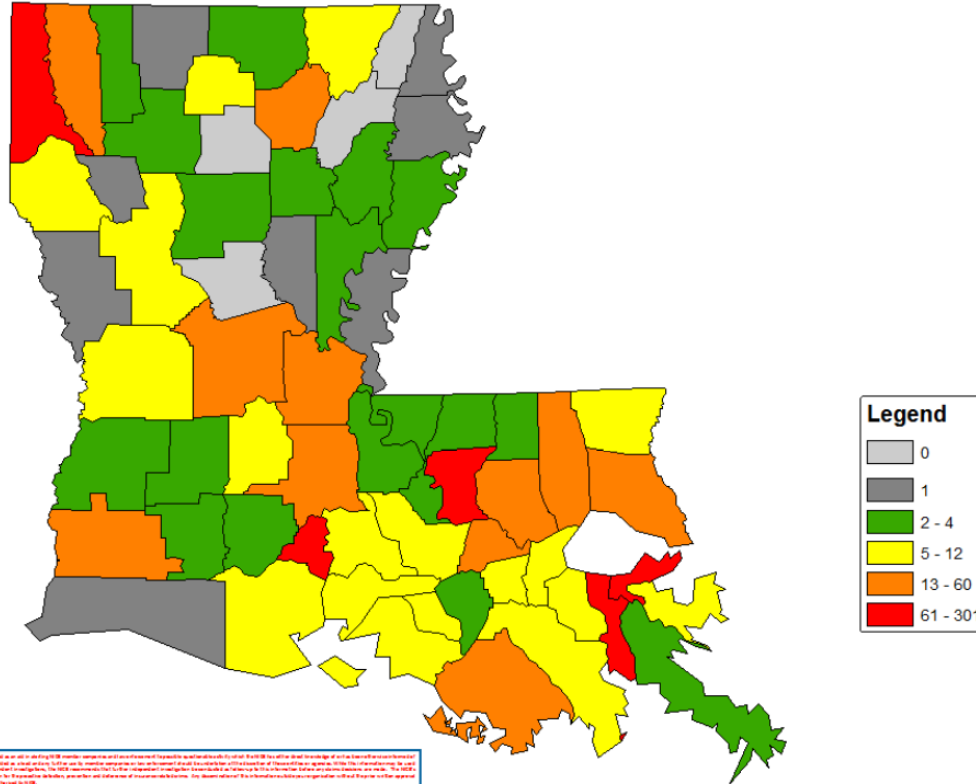
- ❑ Supervisory Special Agent **Mark Collins** – DFW – BERLA Certified Technician
- ❑ Special Agent **Chuck Mazzilli** – Houston – BERLA Certified Technician
- ❑ <https://berla.co/>



WHAT WE DO

Create solutions for investigators to identify, acquire, and analyze critical information stored within vehicle systems to uncover key evidence that determines what happened, where it occurred, and who was involved.

Louisiana QC Map – By Parrish



ForeCAST Reports

NICB ForeCAST REPORT
NATIONAL INSURANCE CRIME BUREAU

Date: December 6, 2018
Regarding: Louisiana Questionable Claim Referrals: (2015 - 2017)
(External Dissemination to Members and Law Enforcement)
Prepared by: John Oswald, Investigative Specialist, Southwest Region

Introduction

This ForeCAST™ Report analyzes the Questionable Claim referrals (QCs) in Louisiana (LA). A QC was associated with LA if the Loss State field contained "LA". The data included in this report is for QCs submitted in the calendar years 2015 - 2017 and was retrieved from the NICB Questionable Claims referral data. This report analyzes LA QCs by: Loss City; Loss Parish; Policy Type; Loss Type; Policy / Loss Type Combination; and Referral Reasons. The Loss City, Loss Parish, Loss Type; Policy Type; Policy / Loss Type Combination; and Referral Reasons sections report the Top 10 rankings by total QCs during 2015 - 2017. Finally, the Top 10 LA QCs, by Parish, are displayed in a map.

There was a 3% decrease in QCs reported for LA from 2015 - 2016 and a 16% decrease in QCs from 2016 to 2017. There were 1,674 QCs in 2015, 1,620 QCs in 2016, and 1,355 QCs in 2017 for 4,649 total QCs.

2015 **2016** **2017** **Total**
1,674 1,620 1,355 4,649

The labels, report or chart is intended as an aid in analyzing NICB member compliance and law enforcement to provide questionable activity which the NICB has either direct knowledge of or has been otherwise informed of by the assistance. This information is provided as a tool and any further use by member companies or law enforcement should be undertaken at the discretion of those entities or agencies. While this information may be used to supplement and/or initiate independent investigations, the NICB recommends that further independent investigation be conducted as follows by the information before any claims decisions are made. The NICB's intent is to share pertinent information for the proactive detection, prevention and deterrence of insurance related crime. Any dissemination of this information outside your organization without the prior written approval of the NICB Law Department is not authorized by NICB.

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Louisiana Questionable Claim Referrals: (2015 - 2017) (External Dissemination to Members and Law Enforcement)
December 6, 2018
Page 2 of 6

NICB
NATIONAL INSURANCE CRIME BUREAU

SECTION 1: Loss City, Loss Parish, Policy Type, Loss Type, Referral Reasons

Loss City

The below table ranks the Top 10 Loss Cities in LA by total QCs during the period 2015 - 2017. "New Orleans" ranked 1st for total QCs during the period 2015 - 2017. Additionally, "New Orleans" was ranked 1st for each year in 2015, 2016, and 2017. Metairie and Lake Charles both ranked fifth for the total amount of QCs in 2017 and the total amount of QCs from 2015 - 2017. Notably, "Baton Rouge" had a 21% decrease in QCs from 2016 - 2017. In 2016, "Baton Rouge" had a 25% increase in QCs due to the increase of "Flood" QCs resulting from the August 2016 prolonged rainfall event in southern parts of LA that resulted in catastrophic flooding.

Rank	Loss City	2015	2016	2017	Total
1	NEW ORLEANS	380	311	310	1,001
2	BATON ROUGE	162	202	160	524
3	SHREVEPORT	75	80	61	216
4	LAFAYETTE	47	56	53	156
5 (Tie)	METAIRIE	51	45	42	138
5 (Tie)	LAKE CHARLES	52	44	42	138
7	MONROE	38	52	17	107
8	KENNER	34	28	20	82
9	ALEXANDRIA	23	23	16	62
10	HAMMOND	27	16	17	60

**LA QCs 2015 - 2017
Top 5 Loss Cities**

NEW ORLEANS **BATON ROUGE** **SHREVEPORT** **LAFAYETTE** **METAIRIE** **LAKE CHARLES**

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Louisiana Questionable Claim Referrals: (2015 - 2017) (External Dissemination to Members and Law Enforcement)
December 6, 2018
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NICB
NATIONAL INSURANCE CRIME BUREAU

Loss Type

The below table ranks the Top 10 Loss Types in LA by total QCs during the period 2015 - 2017. "Bodily Injury" ranked 1st for total QCs during the period 2015 - 2017. Additionally, "Bodily Injury" was ranked 1st as the Loss Type for each year in 2015, 2016, and 2017.

Rank	Loss Type	2015	2016	2017	Total
1	Bodily Injury	625	445	381	1,451
2	Other Auto	163	192	225	580
3	Theft	192	181	122	495
4	Collision	161	185	145	491
5	Property Damage	102	116	116	334
6	Comprehensive	53	57	47	157
7	Rental Reimbursement	51	56	33	140
8	Medical Payments	41	45	43	129
9	Fire/Burned	40	48	38	126
10	Vandalism & Malicious Mischief	37	43	33	113

**LA QCs 2015 - 2017
Top 5 Loss Types**

Bodily Injury **Other Auto** **Theft** **Collision** **Property Damage**

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GIC – Geospatial Intelligence Center

- ❑ The Geospatial Intelligence Center (GIC) collects North American aerial data for the insurance industry on a not-for-profit basis.
- ❑ US-based GIC receives funds through an assessment-based membership fee paid by insurers and is an initiative of the National Insurance Crime Bureau.
- ❑ Information from the aerial surveys aims to improve efficiencies in underwriting, claims handling and fraud investigation.

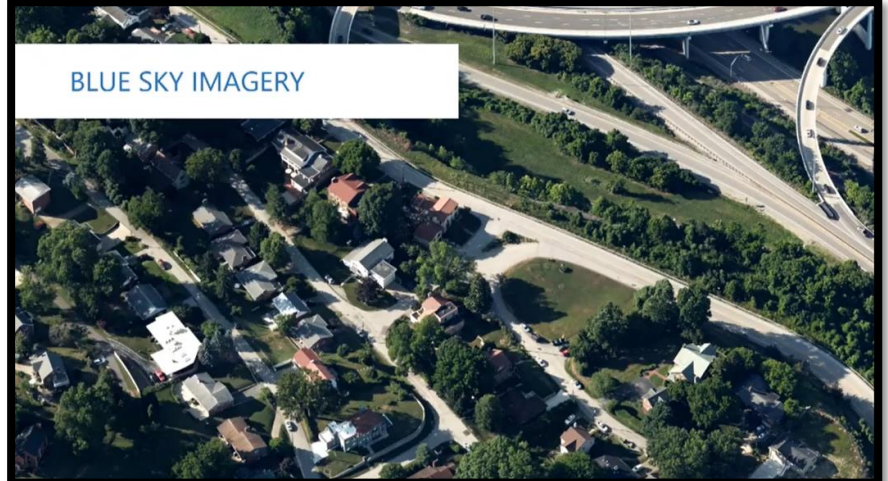


GRAY SKY Disaster Response

- GIC Responds to every major catastrophe in the United States
- Imagery is available to members within 24 hours of collection
- Free access for 1st Responders, disaster relief, and State and local government
- Best possible resolution



BLUE SKY IMAGERY



NICB Geospatial Intelligence Center

powered by Vexcel Data Program



Geospatial Intelligence Center (GIC)

- ❑ Combines NICB's unique position in the Property and Casualty insurance industry with advanced imagery capabilities so that members have enhanced disaster response capabilities to expedite claims and improve fraud detection following catastrophe events.

NICB – QCNet

- ❑ The New cutting edge tool to assist in the speedy review of information to help identify potential insurance fraud.
- ❑ The NICB **QCNET**SM Dashboard provides NICB members the ability to quickly identify Involved Parties who have been designated as a Subject of Investigation (SI) in a Questionable Claim (QC) within the previous two years, and have been in at least two QCs in the previous five years. For the purpose of entity integrity, an SI is only included in **QCNET** if the SI possesses a hard identifier (such as a TIN or SSN) which has been listed in two or more QCs over the past five years. Please note that SSNs are not displayed within **QCNET**.



NICB – QCNet

- Access to **QCNETSM** is granted by your company's ISO ClaimSearch Self-Admin(s).
 - If you need assistance gaining access, please contact ISO ClaimSearch: Phone: (800) 888-4476 Email: njsupport@iso.com.
- If you have any technical questions about **QCNET**, please contact the NICB Technical Support Group:
 - Phone: (800) 447-6282, extension 7003 Email: techsupport@nicb.org.



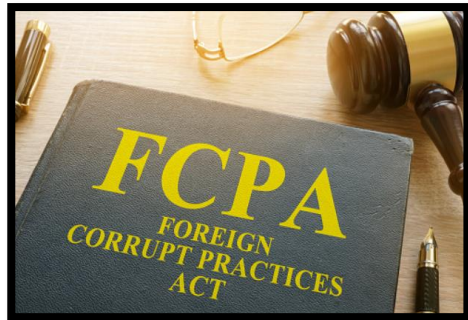
Foreign Operations

- ❑ U.S. Mexico Treaty
- ❑ Repatriation of stolen auto's, heavy equipment, marine vessels, aircraft from foreign countries
- ❑ Special Operations – Foreign Countries
- ❑ <https://www.youtube.com/watch?v=VdIEQJYMetU>



Foreign Corrupt Practices Act

- ❑ The Foreign Corrupt Practices Act (FCPA) of 1977 is a United States federal law that prohibits U.S. citizens and entities from bribing foreign government officials to benefit their business interests.
- ❑ U.S.C. sections amended: 15 U.S.C. ch. 2B § 78a et seq



Task Force Participation

- ❑ FBI Healthcare Fraud Task Forces
- ❑ Auto Theft Task Forces
- ❑ Cargo Theft Task Forces



Feds take down alleged health care fraudsters in Dallas and statewide for swindles that cost taxpayers \$66 million

The feds announced the coordinated statewide arrests during a press conference in Dallas, saying schemes that enrich doctors and other providers at the expense of patients will not be tolerated.



Closing Remarks

- ❑ “We Work For YOU”
- ❑ Questions?

Southwest Region Staff

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