



LOUISIANA DEPARTMENT OF INSURANCE

JAMES J. DONELON
COMMISSIONER

NOTICE OF FINE **PRODUCER LICENSE #861629**

August 9, 2021

Rocket MGA, LLC
Attn: Garrett Mitchell
Director of Sales
2005 Vista Parkway, Suite 200
West Palm Beach, FL 33411

Article #: 7020 1290 0001 0692 5741

Email: gmitchell@insuranceexpress.com

WHEREAS, IT HAS COME TO MY ATTENTION, as Commissioner of Insurance, (Commissioner) of the Louisiana Department of Insurance (LDI), that Rocket MGA, LLC (Lic#861629) has violated certain provisions of the Louisiana Insurance Code, Title 22, La. R.S. 22:1 *et seq.* As used hereinafter, "you" and "your" refer to Rocket MGA, LLC. Accordingly, pursuant to the power and authority vested in me as the Commissioner, issue this Notice of Fine based on the following, to wit:

The Louisiana Department of Insurance ("LDI") conducted a Market Conduct Exam on Rocket MGA, LLC ("Rocket") in March of 2021, and has documentation that indicates that Rocket employed six (6) people as Sales Associates with the express purpose of selling insurance, therefore, acting unlicensed producers for the sale, solicitation, and/or negotiation of insurance in the State of Louisiana without having the required producer license. These six unlicensed producers sold thirty-six (36) policies on behalf of Neptune Flood Insurance Company from January 1, 2020, through March 26, 2021.

Electronic correspondence sent by the LDI to you on May 12, 2021, requested clarification of the positions and activities of the six individuals. You responded on May 27, 2021, via email and wrote that you wished to be in full compliance with the state of Louisiana, and the failure to license the six employees selling insurance was an oversight on the part of company. You further responded that Rocket hired CSC Licensing to fully manage all licensing matters to ensure the company is meeting all compliance and licensing requirements.

The six (6) producers are as follows:

<u>Producer</u>	<u>Job Description</u>	<u>Number of Policies Sold</u>
Hunter Redinger	Sales Associate	3
Alec Seow	Sales Associate	9
Indhara Amaya	Sales Associate	2
Chandler Coven	Sales Associate	5
Chris McEnergy	Sales Associate	3
Derek Ajamian	Sales Associate	14

A Notice of Proposed Regulatory Action, dated June 28, 2021, was issued to Rocket MGA, and a response was provided on July 12, 2021. You agreed with the findings in the Notice of Regulatory Action and explained Rocket had expanded into Louisiana and it was an oversight by the company. You wrote that you now have hired a licensing service and the licenses of the producers will be managed to meet all compliance and licensing requirements in the state of Louisiana.

La. R.S. 22:2 states:

§2. Insurance regulated in the public interest

- A. (1) Insurance is an industry affected with the public interest and it is the purpose of this Code to regulate that industry in all its phase. ...It shall be the duty of the commissioner of insurance to administer the provisions of this Code.

La. R.S. 22:18(A) maintains in pertinent part:

§18. Suspension or revocation of insurers' licenses; fines; orders

- A. The commissioner of insurance may, as a penalty, in accordance with R.S. 49:961, refuse to renew, or may suspend, or revoke the certificate of authority or license of any insurer, person, or entity violating any of the provisions of this Code, or in lieu of suspension or revocation of a certificate or license duly issued, the commissioner may levy a fine not to exceed one thousand dollars for each violation per insurer, person, or entity, up to one thousand dollars aggregate for all violations in a calendar year per insurer, person, or entity, when such violations warrant the refusal, suspension, or revocation of such certificate or license, or the imposition of the fine. The commissioner is also authorized to order any insurer, person, or entity to cease and desist any such action that violates any provision of this Code.

La. R.S. 22:1557(A) maintains in pertinent part:

§1557. Commissions

- A. (1) An insurer or insurance producer shall not pay, directly or indirectly, any commission, service fee, brokerage, or other valuable consideration to any person or entity for selling, soliciting, or negotiating insurance in this state unless such person or entity holds a valid license as required by law.

La. R.S. 22:1562(A) maintains in pertinent part:

§ 1562. Prohibited acts

- A. (1) No insurer or insurance producer shall pay any money or commission or brokerage, or give or allow any valuable consideration or compensation to any person or business entity not duly licensed as an insurance producer...for or because service rendered or performed, in this state in selling, soliciting, negotiating, or effecting a contract of insurance

on any property or risks, or insurable interests, or business activities located within or transacted within this state.

VIOLATION(S):

The payment of commissions to the six producers listed above for the sale or negotiation of insurance in the State of Louisiana that occurred while each of these producers were without a valid license constitutes a violation of La. R.S. 22:1562(A)(1), and La. R.S. 22:1557(A)(1).

BE ADVISED:

COMMISSIONER'S ACTION:

As a result of the investigation and documentation in hand, the Louisiana Commissioner of Insurance, in accordance with La. R.S. 22:18(A), La. R.S. 22:1557 and La. R.S. 49:961, hereby serves you notice that **Rocket MGA, LLC, License #861629**, is hereby **FINED six thousand dollars (\$6,000.00)**, and you are ordered to pay the full amount immediately.

YOUR ACTION:

Be advised that this constitutes an administrative action and that it will be reported to the National Insurance Producer Registry. You may need to report this administrative action to other states in which you hold an active license. Contact that state's insurance department if you are unsure of their requirements.

Please remit your \$6,000.00 fine payment and a copy of this notice to:

Louisiana Department of Insurance
Attn: Accounts Receivable
P.O. Box 94214
Baton Rouge, LA 70804-9214

NOTICE OF APPEAL:

Pursuant to La. R.S. 22:2191(A)(2), any person aggrieved by an act of the Commissioner may request a hearing. You must make a written demand for an appeal within thirty (30) days from the date of this notice. Failure to file a written demand for an appeal within thirty (30) days of this notice will preclude your right to an administrative hearing. Pursuant to La. R. S. 22:2191(B), your written demand for an appeal (1) shall reference the particular sections of the statutes and rules involved; (2) shall provide a short and plain statement of the matters asserted for review; and (3) shall attach a copy of the order or decision that you are appealing. Appealing this notice does not stay the action of the Commissioner of Insurance. Pursuant to La. R.S. 22:2204 you must

request and be granted a stay of this action by the Division of Administrative Law. Your request for a stay may be included in your appeal. Your written demand for an appeal shall be filed with the Louisiana Department of Insurance at the addresses below:

File Via Mail:
Louisiana Department of Insurance
Attn: J. David Caldwell, Executive Counsel
P. O. Box 94214
Baton Rouge, LA 70804-9214

File in Person:
1702 N. Third Street
Baton Rouge, LA 70802
Telephone: (225)342-4673
Fax: (225) 342-1632

Signed in Baton Rouge, Louisiana this 9th day of August 2021.

JAMES J. DONELON
COMMISSIONER OF INSURANCE
STATE OF LOUISIANA

BY: 
Matthew Stewart
Deputy Commissioner
Divisions of Fraud & Enforcement
Louisiana Department of Insurance
Telephone: (225) 219-5819

CERTIFICATE OF SERVICE

Article No.: 7020 1290 0001 0692 5741

I hereby certify that I have this day served the foregoing document on Rocket MGA, LLC by mailing a copy thereof properly addressed with postage prepaid, this 9th day of August 2021.

A handwritten signature in black ink that reads "Kathryn S. Webb". The signature is written in a cursive style with a horizontal line underneath the name.

Kathryn S. Webb