

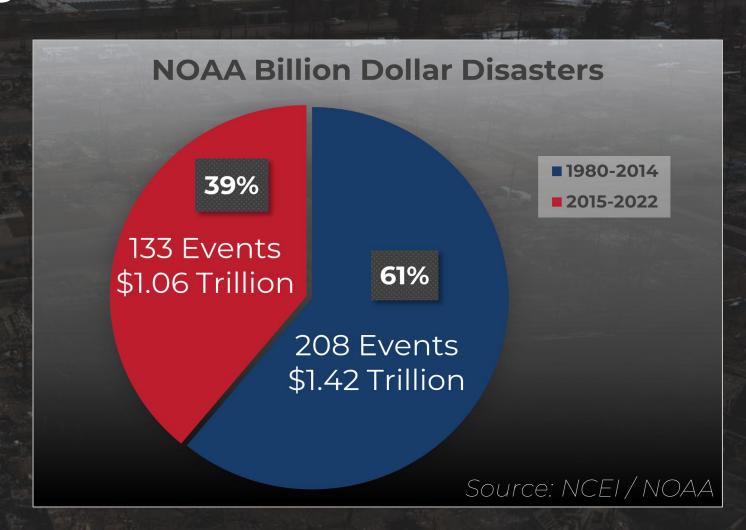


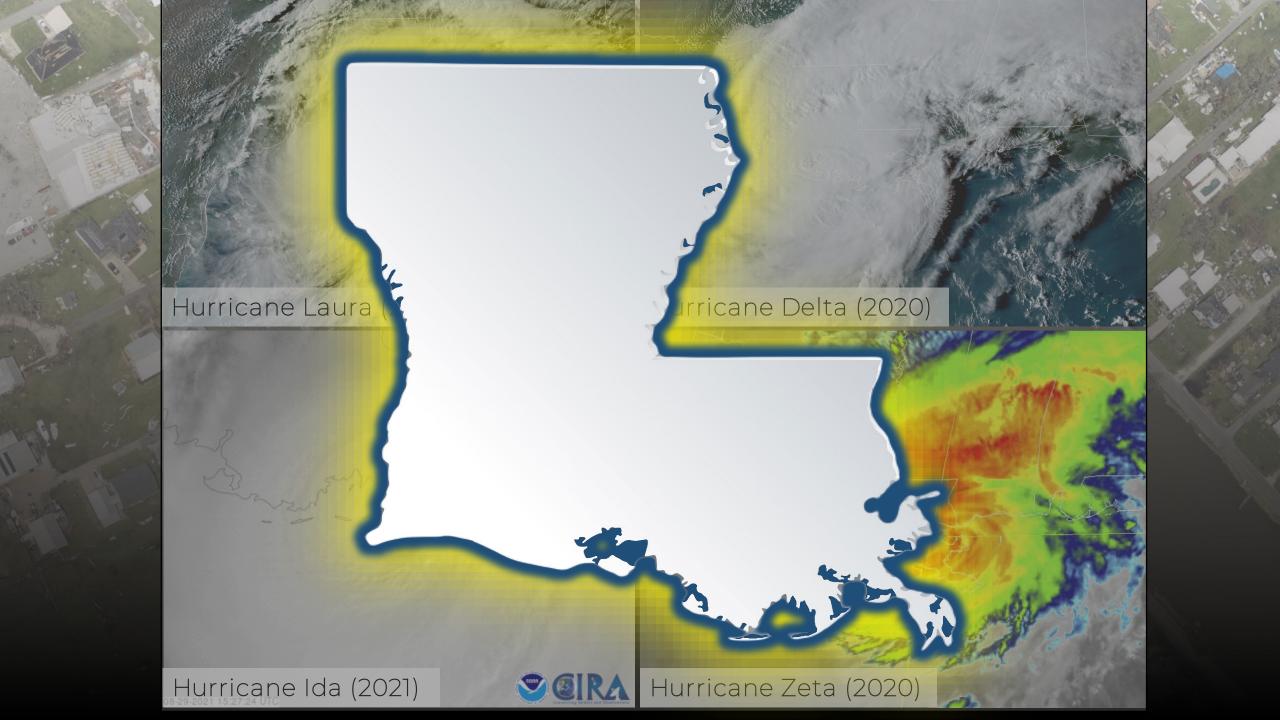
# The Growing Cost of Disasters

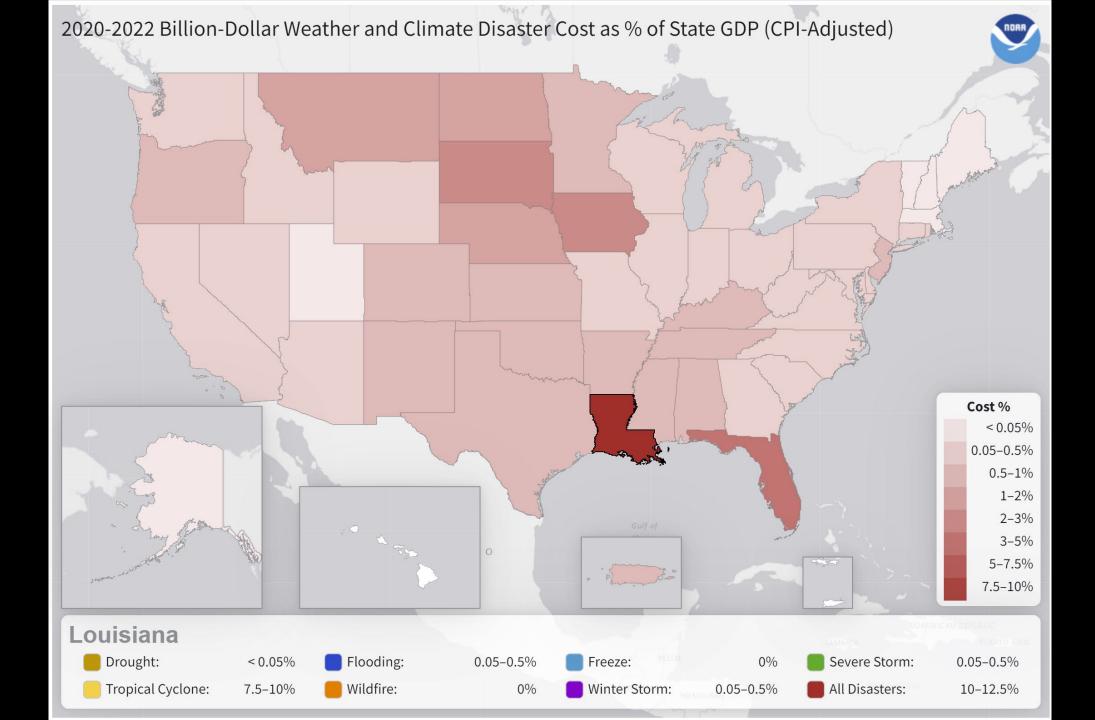
1980-2022

341

BILLION DOLLAR DISASTERS

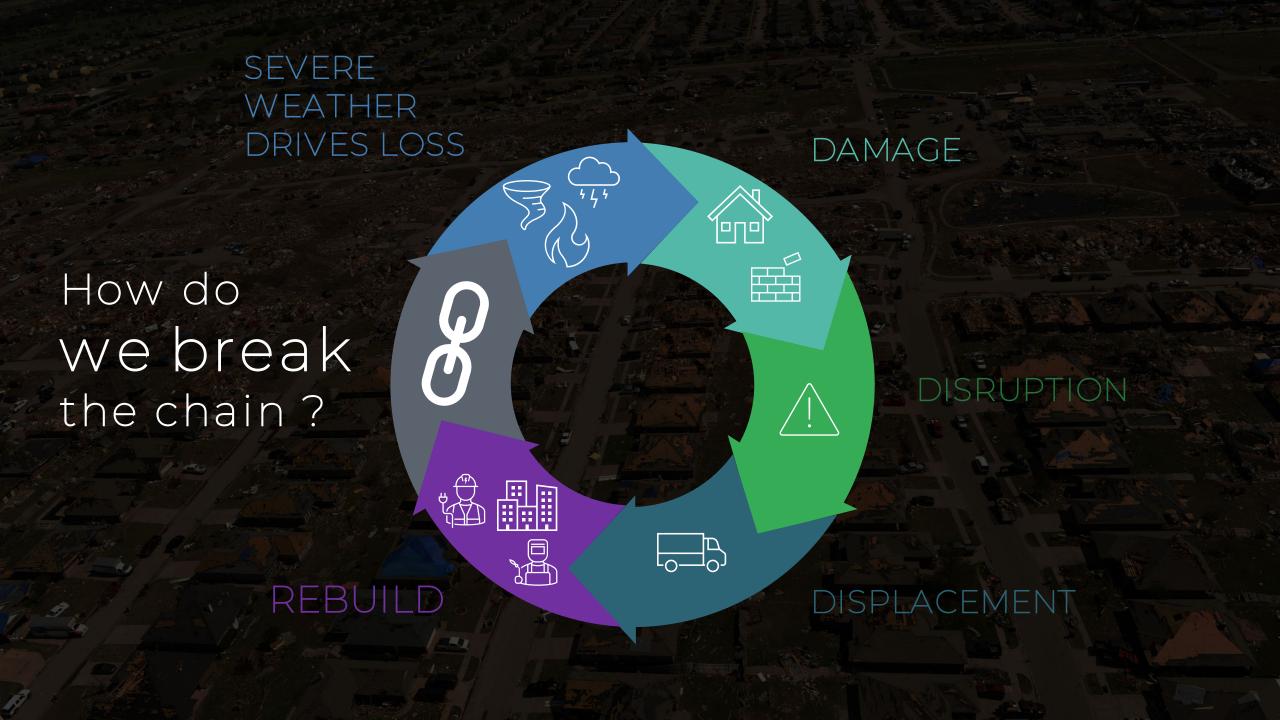




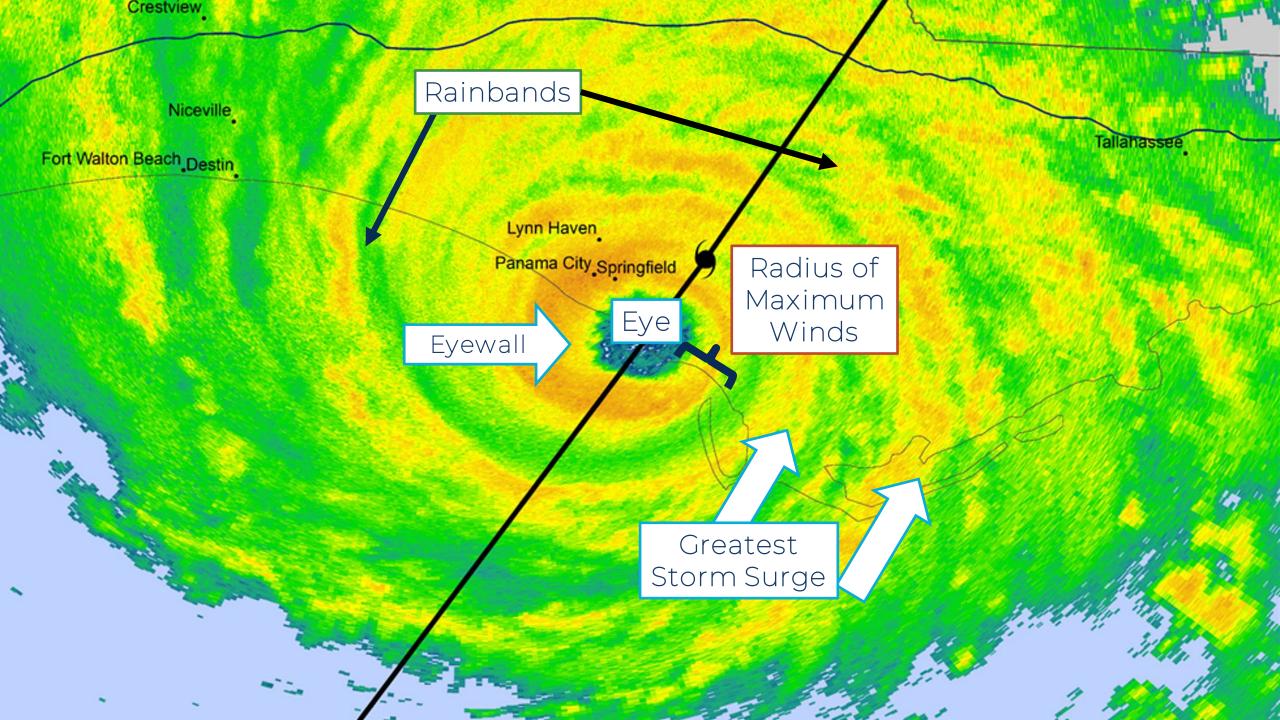


The images of loss and displacement are all too familiar...

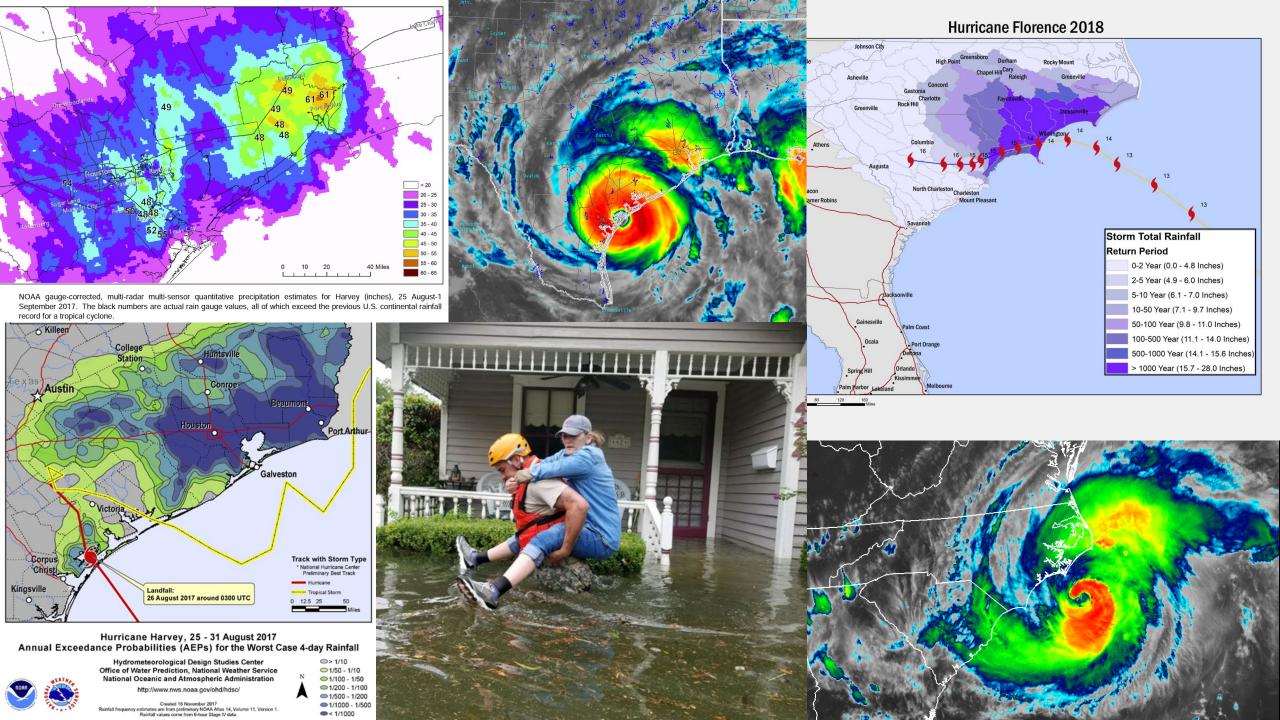








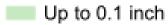






## Forecast Precipitation

#### Valid Ending Thursday September 2nd, 2021 at 8 AM EDT



- 0.1 to 0.25 inches
- 0.25 to 0.5 inches
- 0.5 to 1.0 inches
- 1.0 to 1.5 inches
- 1.5 to 2.0 inches
- 2.0 to 3.0 inches
- 3.0 to 4.0 inches
- 4.0 to 6.0 inches
- 6.0 to 8.0 inches
- 8.0 to 10.0 inches
- 8.0 to 10.0 inches
- 10.0 to 15.0 inches
- 15.0 to 20.0 inches
- 20.0 to 30.0 inches
- 30.0 to 50.0 inches



Graphic Created September 1st, 2021 4:57 AM EDT

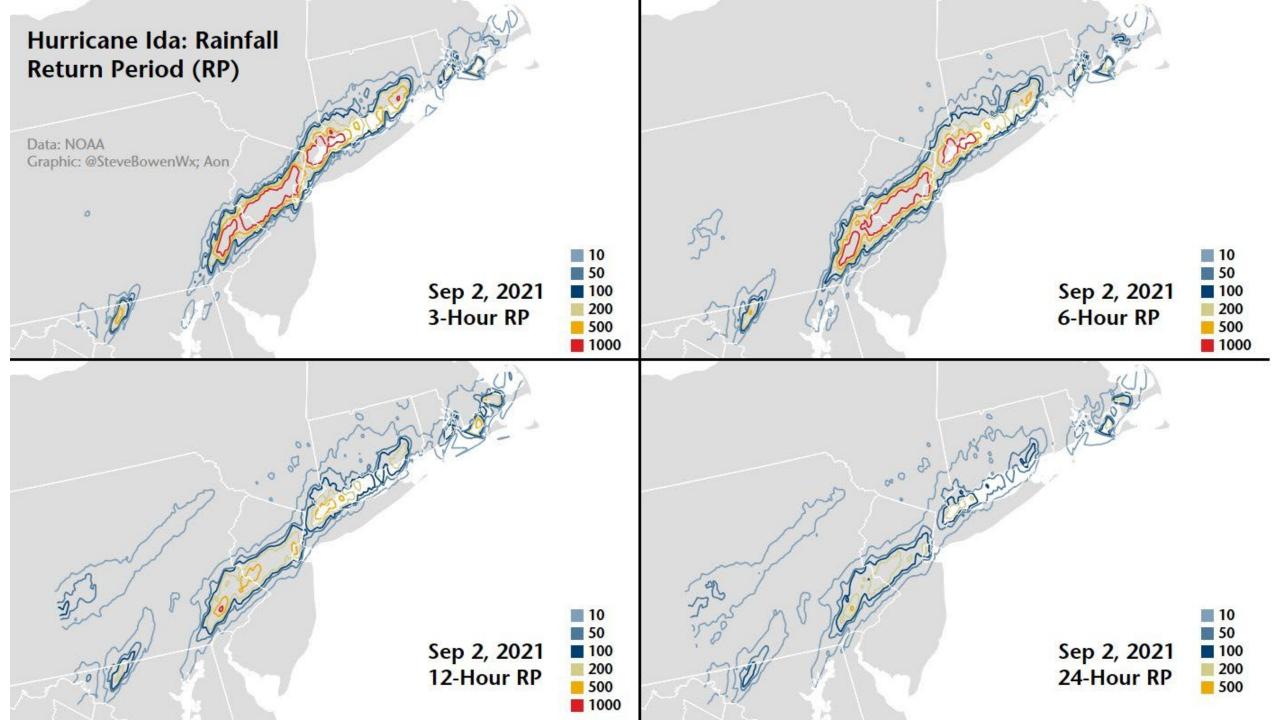
# Forecast Precipitation

81 0.56

#### Valid Ending Thursday September 2nd, 2021 at 8 AM EDT

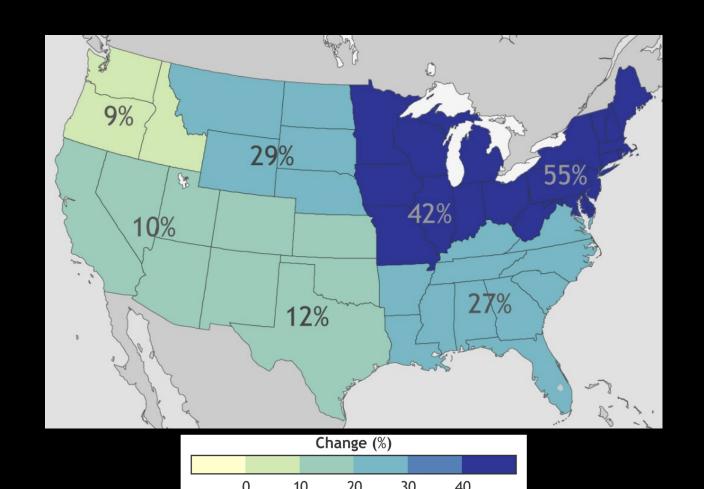
Select Northeast Rainfall Totals				
Midtown Manhattan, NY	7.49"		Hopewell Township, NJ	9.02"
Stamford, CT	8.10"		Ringoes, NJ	9.73"
Madison, CT	8.90"		Manville, NJ	10.06"
North Arlington, NJ	8.80"		Downingtown, PA	10.10"
Cranford, NJ	9.05"		Coatesville, PA	9.02"
Newark Airport, NJ	8.44"		Hatfield, PA	8.41"
Wilmington, DE	5.86"		Farmington, CT	6.27"
East Sandwich, MA	6.87"		Portsmouth, RI	8.32"
Whitman, MA	6.60"		Newport, RI	6.55"

Raleigh

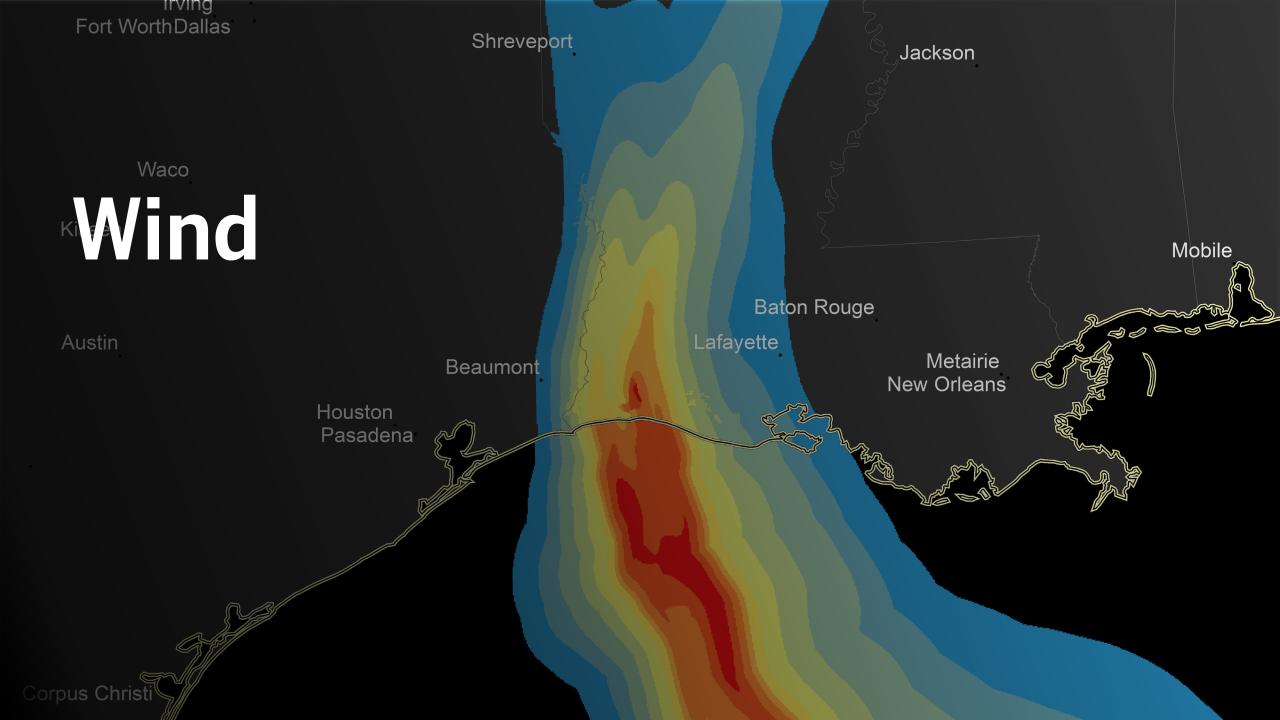


## Observed Recent Change in Extreme Precipitation

- Linear trends in rainfall (1958 2016)
- Northeast U.S. is experiencing the greatest increase
- Louisiana is experiencing a 27% increase



Source: Climate.gov, Adapted from 4<sup>th</sup> National Climate Assessment







#### Severe Convective Storm Hazards and Loss

Loss by SCS Hazard from Risk Management Solutions



#### Hail

Hail accounts for 70% of annual average loss. In any given year hail is 60-80% of the damage produced by severe convective storms



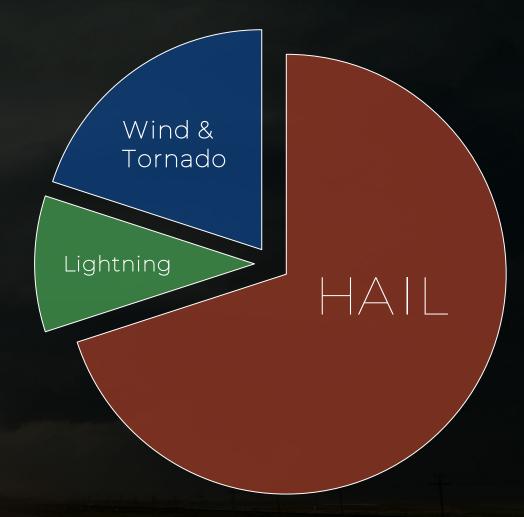
#### Wind & Tornadoes

Severe winds both from straight-line wind events and tornadoes account for about 20% of average annual loss.

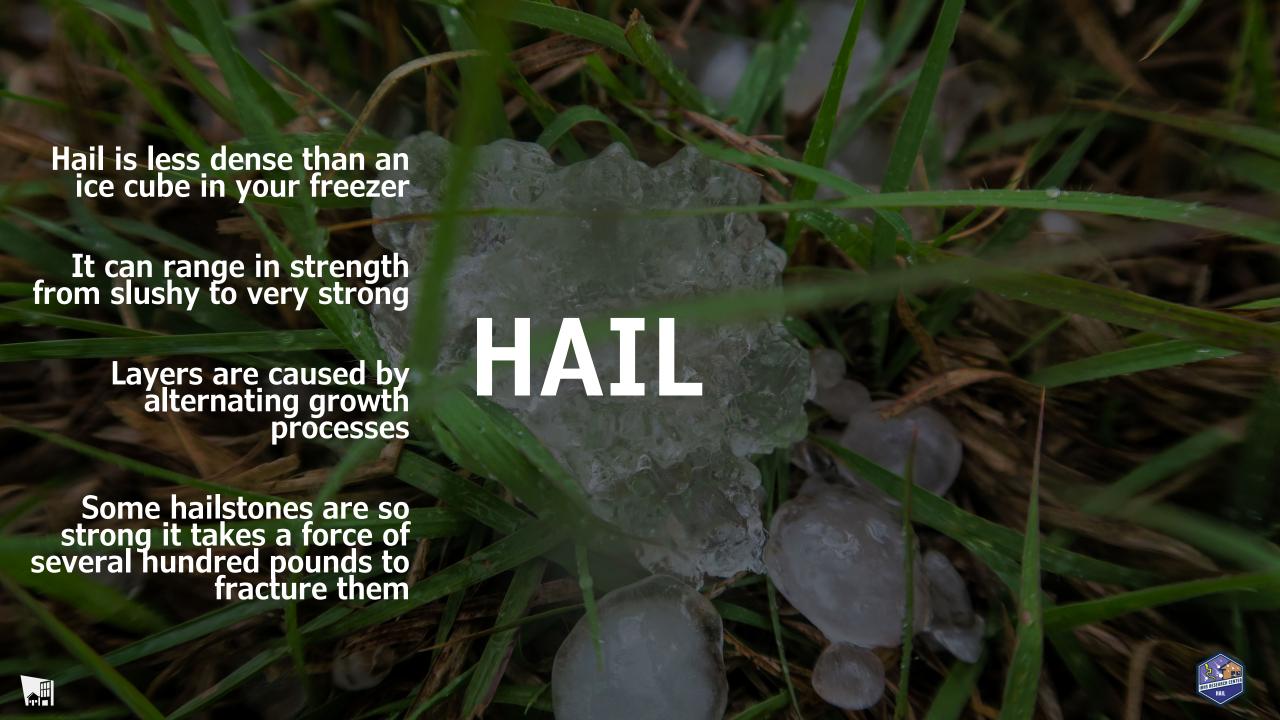


#### Lightning

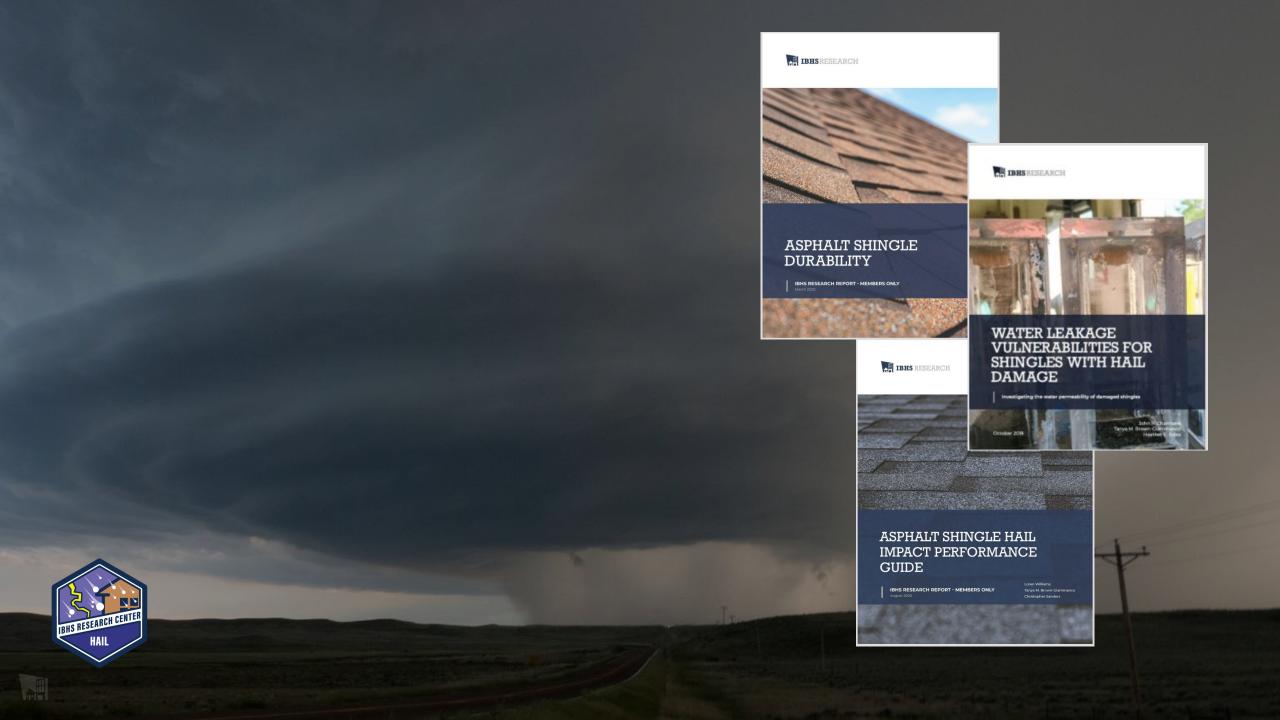
Lightning, including fires started by lightning accounts for about 10%

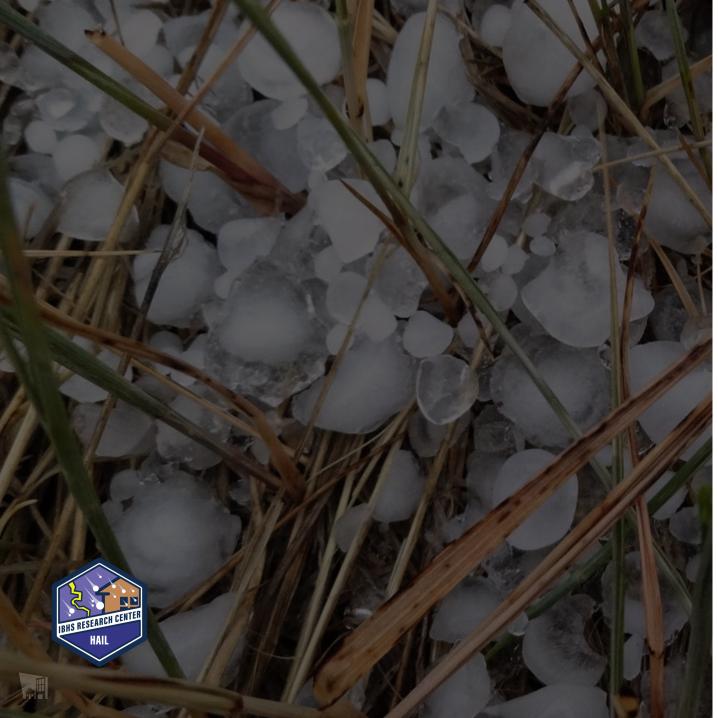












#### ROOF SHINGLE HAIL IMPACT RATINGS

Manufacturer/ Brand

Overall Rating Dents/ Ridges

Tears

Granule

















StormMaster® Shake

NorthGate®











Legacy®























Timberline® ArmorShield™ II























CertainTeed

Landmark® IR

**UKO**° Cambridge™ IR























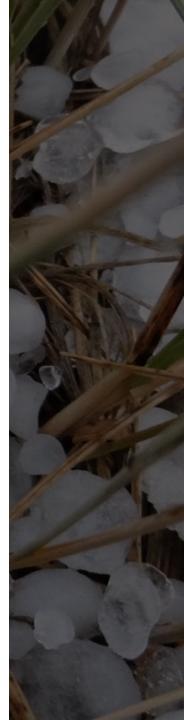












# Ingredients for a Catastrophic Hailstorm

#### Big Hail

Damage to structures begins often at hail sizes above 1.5 inches (3.8 cm)

# Lots of Hail + Wind

High concentrations of hail embedded in strong winds make even small hailstones damaging



#### Major metro

Our suburban environment is growing quickly. We build larger and closer together than ever before

#### Vulnerable Roof Covers

U.S. & Canada only countries that the dominant roof cover is asphalt shingles

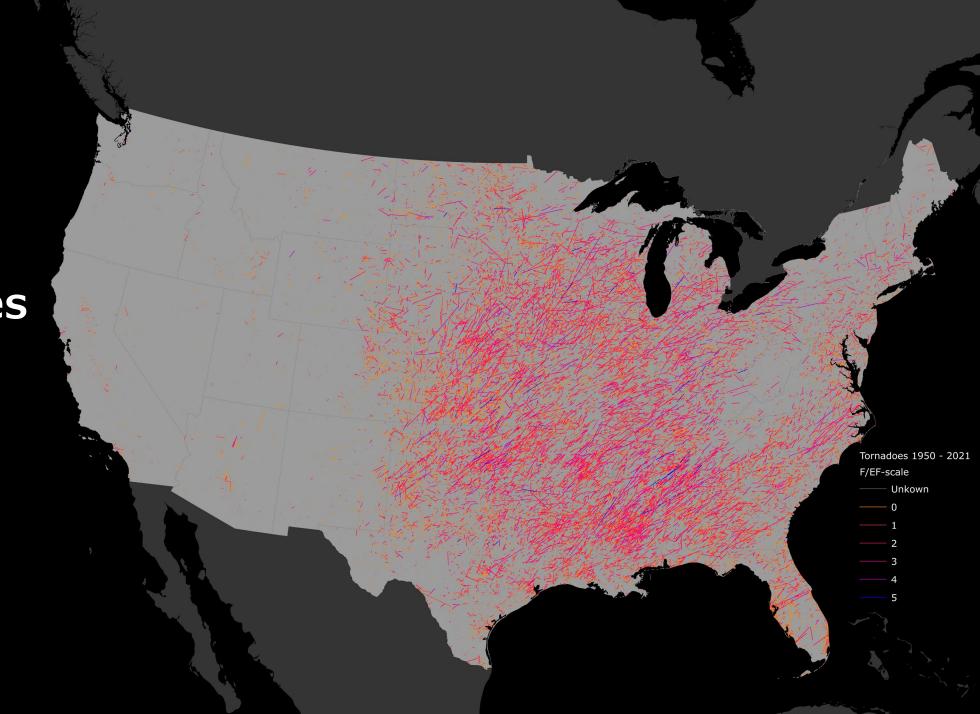
Most building materials are not designed to resist large hail



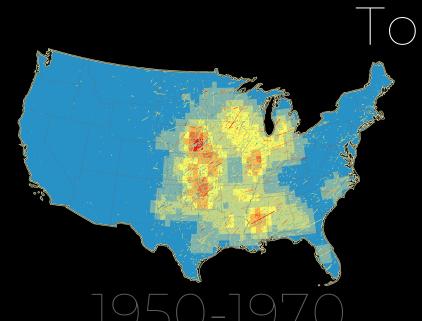




United States Tornadoes 1950-2021

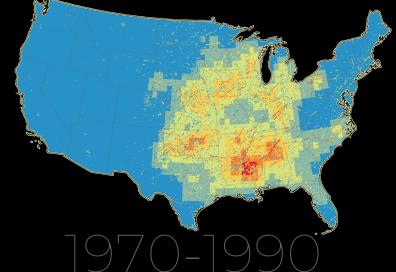


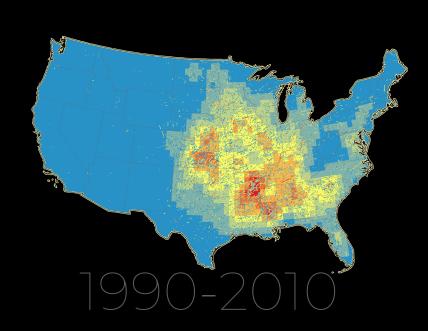


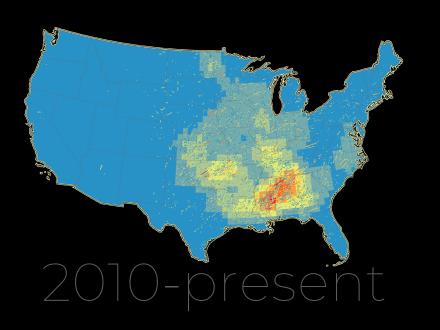


Tornado Track

Density









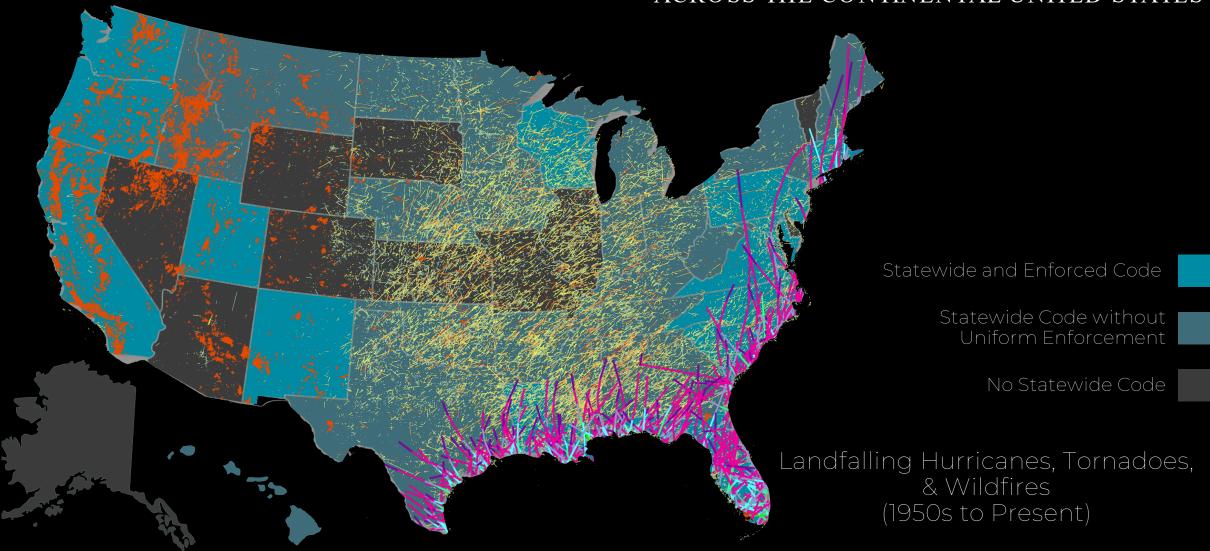




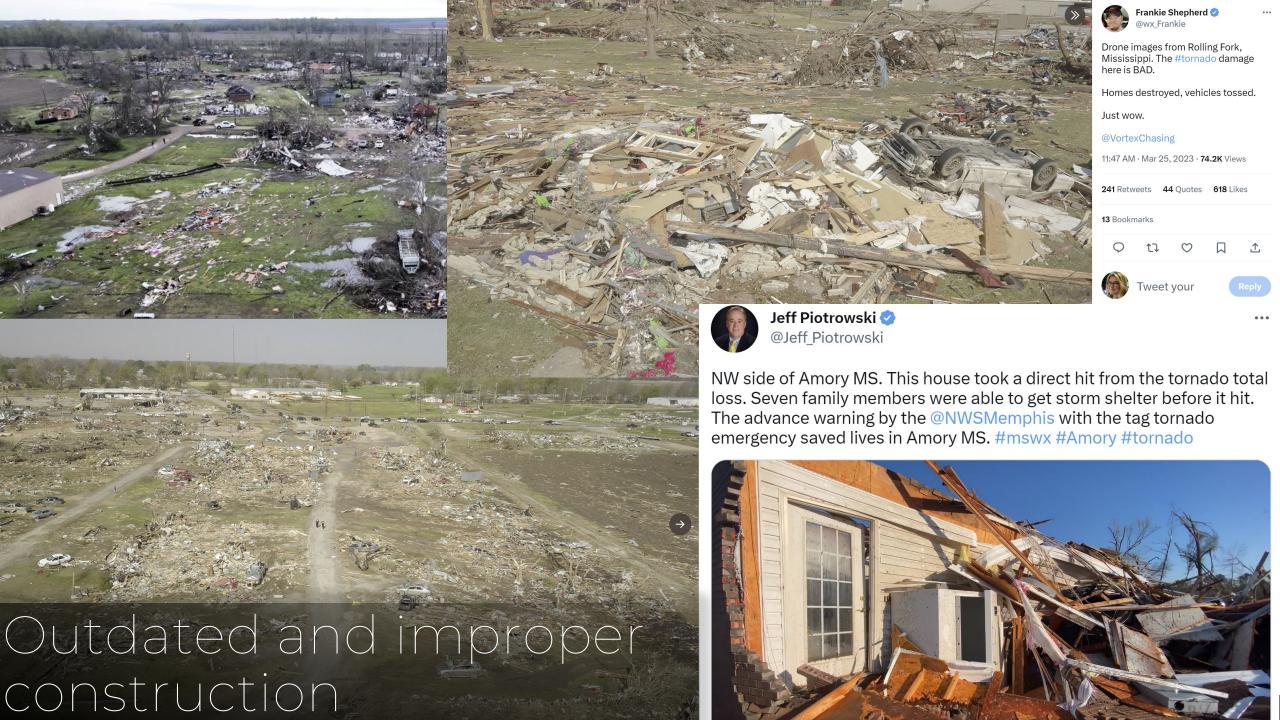


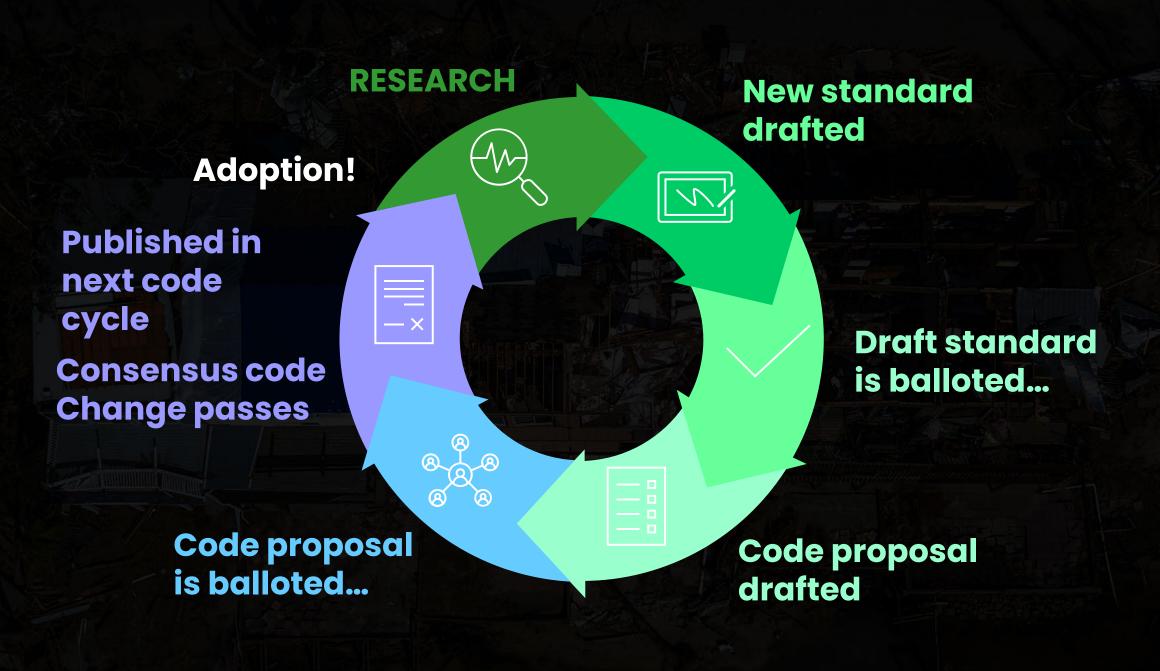


# Statewide Building Codes ACROSS THE CONTINENTAL UNITED STATES











# FORTIFIED Home<sup>TM</sup>



# FORTIFIED Performs Against Hurricanes

#### SALLY

MATTHEW, FLORENCE, DORIAN, ISAIAS



7% reduction in claims rate



13% reduction in claim amount



22% less damage on average



35% less likely to have a claim



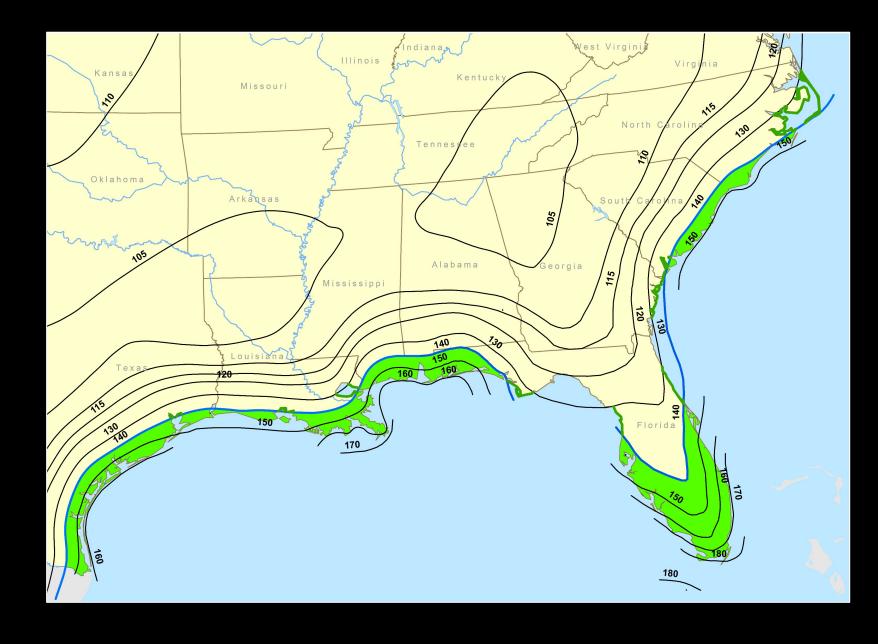
\$3,000 smaller claim on average

ALABAMA

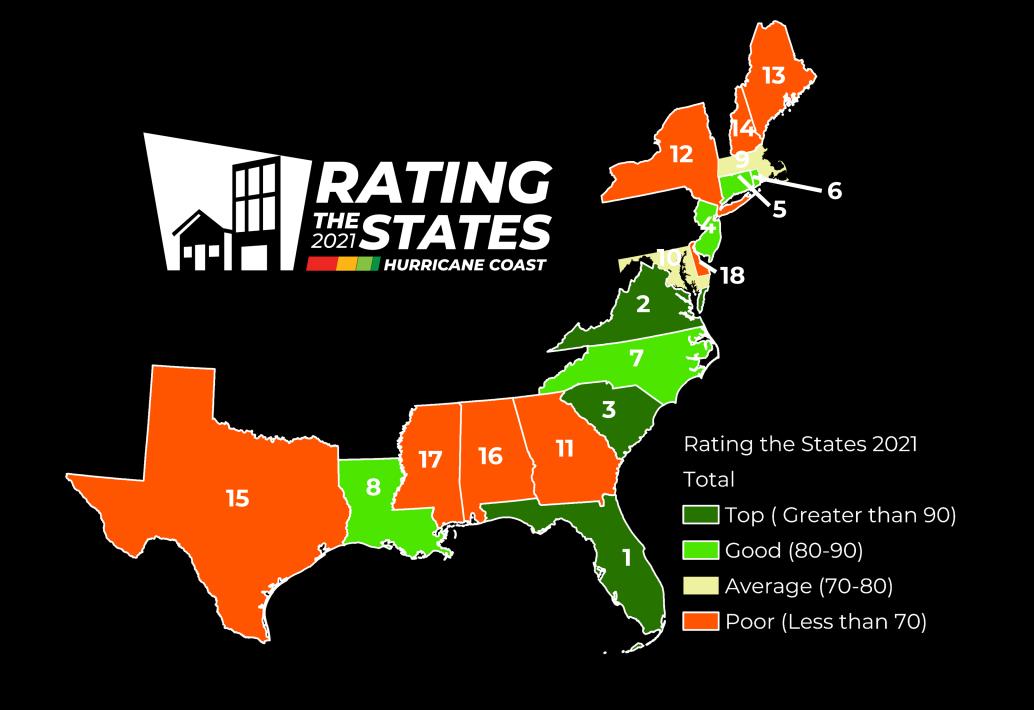
NORTH CAROLINA



# TAKING FORTIFIED™ Into Building Codes







### Code adoption:

46 out of 50

Code enforcement & administration:

14 out of 25

Contractor licensing & training:

**22** out of 25





